

Reagan Aide Sees Senate Ratification of Arms Agreement

By Don Oberdorfer
Washington Post Service

WASHINGTON — President Reagan's national security adviser, Frank C. Carlucci, predicted Sunday that the "98 percent" of the U.S.-Soviet treaty banning medium- and shorter-range missiles would win Senate ratification, but a leading Senate Democrat warned that legislative amendments could kill the treaty.

"We think it will be ratified," Carlucci said, referring to the medium-range nuclear forces that Mr. Reagan and Mikhail Gorbachev are scheduled to sign at their Washington summit beginning Dec. 7.

Speaking on the NBC program "The Press," Mr. Carlucci said the verification arrangement, which has been a major point of contention in the Senate, will be "the intrusive in the history of a control and I think the Senate will be pleased when they see

at Senator Alan Cranston, Democrat of California, who said he expects to support the treaty, and that conservative Republicans allied with other senators will doom the pact by attaching acceptable reservations or amendments about such matters as Iranian, Jewish emigration or alliance with other treaties.

"Ronald Reagan can't get this kind of modest treaty through the Senate, I don't know when any American president will be able to negotiate successfully with the So-

viet Union," Mr. Cranston said. "That could doom us to a very dangerous, escalating, costly arms race, in terms of many, many years."

The Senate Republican leader, Bob Dole of Kansas, who said he hopes to be on Mr. Reagan's side in favor of the treaty, defended the Senate's prerogatives in legislating on the subject.

"We have a role to play, it ought to be a constructive role," Mr. Dole said. "The Senate is not just to rubber stamp treaties. We are supposed to go through the process, have the hearings, improve them where we can, and we're going to be an active participant in that."

The senators expressed uncertainty whether the United States and the Soviet Union would be able to complete a more sweeping and important treaty slashing strategic, or long-range, weapons by 50 percent in the near future. A joint statement Friday pledged Mr. Reagan and Mr. Gorbachev to work toward the signing of such a treaty in Moscow in the first half of 1988.

"I hope they don't rush to judgment" on a strategic arms accord, said Mr. Dole. Mr. Cranston said the Senate would have to move swiftly next year on ratifying the medium-range treaty if a strategic arms pact was to be completed.

Assistant Secretary of State Roseanne L. Ridgway, who was interviewed on the ABC program "This Week," expressed optimism on the basis of recent U.S.-Soviet discussions.

See ARMS, Page 4

Yeltsin Affair Proves Delicate for Gorbachev

By Philip Taubman
New York Times Service

MOSCOW — On Saturday evening Soviet newspapers received a front from the news agency Tass. It Boris N. Yeltsin, head of the new party organization and a voting member of the Politburo, "refused to resign at a recent

meeting."

Nineteen minutes later, Tass advised Soviet editors that it was "negotiated recommended not to publish" the information.

The abrupt turnaround was an indication of the sensitivity and volatility of an affair that has posed a delicate political problem for Mikhail S. Gorbachev and given the outside world a rare glimpse of friction in the Kremlin.

Mr. Yeltsin stunned the party leadership Oct. 21 at a Central committee meeting by complaining about what he saw as the slow

pace of change and questioning Mr. Gorbachev's leadership, Soviet officials say.

Mr. Yeltsin's actions were reported in Western newspapers last week but have yet to be mentioned in the Soviet press. According to the Tass account that was censored, a senior party official, Anatoli F. Lukyanov, said at a news conference Saturday that Mr. Yeltsin had threatened to resign.

The affair has demonstrated that underneath the talk of openness and unfettered political discourse there are still stringent limits on debate, even at the highest levels.

It has also underlined that there are two standards of *glasnost*, or openness: one for Western consumption, and a more restrictive one within the Soviet Union.

The most pressing concern for Mr. Gorbachev is how to resolve the affair without giving encouragement to opponents and without appearing to tolerate insubordination, Soviet officials said.

Mr. Yeltsin, until his ouburst, was considered one of Mr. Gorbachev's firmest supporters and a leading advocate of the changes the Soviet leader has introduced.

There are differing accounts of what Mr. Yeltsin said, but all agree that he complained that the pace of change was too slow and that he could no longer work in conditions that frustrated the urgent need to reshape society.

In a dramatic appearance that startled the committee and angered many members, officials said, Mr. Yeltsin also complained that Mr. Gorbachev was permitting a cult of personality to develop around him.

There are few more politically explosive allegations in the Soviet Union because of the association with Stalin.

If Mr. Gorbachev accepts Mr. Yeltsin's resignation, he will be removing from the important Moscow party organization a leader who came to personify efforts to revolutionize party and government.

Mr. Yeltsin's removal would be a victory for Mr. Gorbachev's opponents and might be taken as a signal that Mr. Gorbachev's allies can be driven from power.

The alternative, arranging for Mr. Yeltsin to keep his job, would mean condoning actions that apparently exceeded acceptable limits of dissent and spontaneity.

In confirming Western news reports about Mr. Yeltsin's behavior, Mr. Lukyanov, a Central Committee secretary, said Saturday that the Moscow party chief had made "erroneous assessments" and "political mistakes."

In recent months, Soviet officials have often reported that Central Committee meetings, in a sign of the changing times, were now characterized by vigorous debate and that no one was penalized for questioning Mr. Gorbachev.

Noting the tendency in previous years to report that all decisions were unanimous, Abel G. Aganbegyan, Mr. Gorbachev's top economic adviser, wryly said after a committee meeting in June, "The only place there is unanimity is a cemetery."

Mr. Lukyanov's remarks suggested, however, that Mr. Yeltsin had crossed the line of acceptable dissent.

In July, Mr. Gorbachev staked

See SOVIET, Page 4



Deng Xiaoping, left, and Zhao Ziyang voting at the close of the Chinese Communist Party congress in Beijing on Sunday.

Budget Talks Turn to Cut In Benefits

By Tom Kenworthy
Washington Post Service

WASHINGTON — Congressional leaders and Reagan administration officials who are negotiating a budget compromise are discussing a proposal to limit cost-of-living increases on federal benefit programs, including Social Security, and to increase revenues by limiting the indexing of federal income taxes, according to sources familiar with the talks.

One official said the proposal, dubbed the "2 percent solution," would eliminate the first 2 percent on cost-of-living allowances on retirement and veterans' benefits that normally accrue because of inflation and exempt from indexing the first 2 percent of individuals' income gains.

It is unclear how much of an impact on the deficit such proposal would have, but it would be substantial, particularly after the first year.

Other officials said the proposal is only part of a broad examination of alternatives that could lead to at least a \$23 billion reduction in the deficit this year and additional savings next year.

It has also been determined that there are two standards of *glasnost*, or openness: one for Western consumption, and a more restrictive one within the Soviet Union.

The most pressing concern for Mr. Gorbachev is how to resolve the affair without giving encouragement to opponents and without appearing to tolerate insubordination, Soviet officials said.

Mr. Yeltsin, until his outburst, was considered one of Mr. Gorbachev's firmest supporters and a leading advocate of the changes the Soviet leader has introduced.

There are differing accounts of what Mr. Yeltsin said, but all agree that he complained that the pace of change was too slow and that he could no longer work in conditions that frustrated the urgent need to reshape society.

In a dramatic appearance that startled the committee and angered many members, officials said, Mr. Yeltsin also complained that Mr. Gorbachev was permitting a cult of personality to develop around him.

There are few more politically explosive allegations in the Soviet Union because of the association with Stalin.

If Mr. Gorbachev accepts Mr. Yeltsin's resignation, he will be removing from the important Moscow party organization a leader who came to personify efforts to revolutionize party and government.

Mr. Yeltsin's removal would be a victory for Mr. Gorbachev's opponents and might be taken as a signal that Mr. Gorbachev's allies can be driven from power.

The alternative, arranging for Mr. Yeltsin to keep his job, would mean condoning actions that apparently exceeded acceptable limits of dissent and spontaneity.

In confirming Western news reports about Mr. Yeltsin's behavior, Mr. Lukyanov, a Central Committee secretary, said Saturday that the Moscow party chief had made "erroneous assessments" and "political mistakes."

In recent months, Soviet officials have often reported that Central Committee meetings, in a sign of the changing times, were now characterized by vigorous debate and that no one was penalized for questioning Mr. Gorbachev.

Noting the tendency in previous years to report that all decisions were unanimous, Abel G. Aganbegyan, Mr. Gorbachev's top economic adviser, wryly said after a committee meeting in June, "The only place there is unanimity is a cemetery."

Mr. Lukyanov's remarks suggested, however, that Mr. Yeltsin had crossed the line of acceptable dissent.

In July, Mr. Gorbachev staked

See SOVIET, Page 4

Pickens a Loser In Market Crash

By T. Boone Pickens

WASHINGTON — T. Boone Pickens, a self-proclaimed "big winner" of the stock market crisis, said Sunday that he was not a big winner after all.

In an interview, he said he lost 25 percent of his net worth in the 508-point market collapse on Oct. 19, while Ivanhoe Partners, an investment group he heads, lost \$20 million.

The day after the collapse, Mr. Pickens had said that he had been out of the market "for some time personally." On Sunday, he admitted, "Personally I lost about \$28-\$30 million." (See SOVIET, Page 4)

See SOVIET, Page 4

Deng, Allies Oust Veterans From Party's Leadership

By Daniel Southerland
Washington Post Service

BEIJING — Deng Xiaoping and his allies swept aging veterans off the Central Committee of the Chinese Communist Party and into retirement on Sunday, setting the stage for younger leaders to assume control of the country into the next century.

The election of a new Central Committee sent nine out of 20 members of the ruling Politburo into retirement, or semi-retirement, with Mr. Deng, among those making their exodus.

Mr. Deng, 83, relinquished his top leadership posts in the Politburo and its powerful standing committee. But his prestige, experience, and network of allies throughout the party, army and government were expected to guarantee him a continuing role as the country's paramount leader.

As well as Mr. Deng, three other veterans of the legendary 1934-35 Long March across China — Chen Yun, 82, an economist; Peng Zhen, 85, National People's Congress chairman; and President Li Xianian, 81 — were dropped from the Central Committee.

Diplomats and Chinese officials said Mr. Deng was expected to continue to serve as chairman of the party's military affairs commission, which controls the army.

A revision of the party constitution, approved Sunday, permits Mr. Deng to head the military even though he leaves the central committee.

An eight-day party congress ended Sunday with the election of a new and younger 175-member Central Committee. Its members for the first time include few of the men in their 80s who have dominated the party for more than five decades.

The committee is an assembly of the party's most powerful men, a kind of party parliament.

As the first modern Chinese leader to yield his highest party positions voluntarily, Mr. Deng set in motion a chain of retirements and rejuvenation.

He sat impassively in the front row on the rostrum, next to Prime Minister Zhao Ziyang, as Mr. Zhao presided over the final moments of the congress and conducted formal votes on party reports.

Mr. Deng raised his hand in approval with the others, betraying no emotion as he ended an era that began when he joined the Communist Party in 1924, more than 50 years ago.

Mr. Deng went beyond anything previously attempted in China or the Soviet Union. In both Communist countries, where democratic and institutionalized channels to the top leadership are absent, it has, until now, been either death, purges or palace coups that brought transitions of power.

In the Soviet Union in the early 1960s, under Nikita S. Khrushchev, more than 40,000 155-millimeter and 203-millimeter shells that were supposedly destined for Portugal, Brazil, Thailand and Pakistan instead, they were shipped to Sana'a, Yemen.

The Socialist defense minister who succeeded Mr. Herut, Paul Quilez, launched an investigation that has focused on the Luchaire Company, an arms-maker that said

See GULF, Page 4

Afghanistan	6.00 Dhs.	Iran	125 Rials	Iran	6,000 Rials
Angola	7.5	Iraq	350	Iraq	125 Rials
Bahrain	0.75 Dhs.	Iraq	1,000	Iraq	6,500 Rials
Belgium	50 F.	Iraq	450	Iraq	10,000 Rials
Canada	C\$ 1.25	Kenya	500	Kenya	2,000 D.
Chile	C\$ 0.80	Kenya	500	Kenya	1,500 D.
Denmark	100 D.	Lebanon	1,000	Lebanon	10,000 D.
Egypt	EP 2,700	Lebanon	15 L.	Lebanon	2,500 D.
Finland	8.00 FIM	Lebanon	8.00 D.	Lebanon	7,000 D.
France	270 D.	Lebanon	125	Lebanon	3,000 D.
Germany	100 D.	Norway	800 Nkr.	U.S.	1,000 D.
Great Britain	100 D.	Norway	800 Nkr.	U.S.	1,000 D.
Greece	110 Dr.	Niger	500 Nair.	Niger	1,200 D.

replaced. But the Soviets were never able to remove as many top leaders as Mr. Deng and his allies did through the party congress votes.

These and a number of other elderly committee members were said to have long resisted retirement. Some were said to have fought to hold on to their positions even up until the party congress.

Diplomats predicted that Mr. Chen would be rewarded with the chairmanship of the party's central

See CHINA, Page 4

French Press Says Left Sold Arms to Iran

By Steven Greenhouse
New York Times Service

PARIS — France now has its own Iran arms scandal with defense department officials charging that a defense minister in the former Socialist government approved sales of 450,000 artillery shells to Iran in violation of French law.

Articles in two major French newsmagazines this week also charged that President François Mitterrand was informed about the sales and that some of the money from the sales was diverted to Socialist Party coffers. The articles

said that about \$120 million worth of arms were shipped in violation of a self-imposed embargo.

Socialist Party officials contend that the current right-center ruling coalition leaked the accusations,

Indian Military Establishment Rocked by Losses in Sri Lanka

By Steven R. Weisman
New York Times Service

NEW DELHI — Indian Army losses to Tamil rebels in Sri Lanka this month have shaken the Indian military establishment and raised questions among many experts about the quality of New Delhi's military intelligence and planning.

More than 200 Indian troops have been killed and more than 700 wounded in fighting in Sri Lanka since Oct. 10, when Indian troops moved to disarm Tamil guerrillas at their stronghold in the northern city of Jaffna. The Indian losses were the largest since the war with Pakistan in 1971.

The Jaffna operation was proclaimed a success when Jaffna was captured by Indian troops last week. But Indian officials also expressed disappointment that the major guerrilla leaders escaped.

India sent troops to Sri Lanka to guarantee a peace accord signed by Prime Minister Rajiv Gandhi of India and President Junius R. Jayewardene of Sri Lanka on July 29. Under it, Tamil separatists were to give up their arms in return for increased autonomy in largely Tamil areas in the north and east.

For years India had been sympathetic to the Tamil cause, allowing guerrillas to use Indian territory for training and political operations. But when the rebels — who accuse the majority Sinhalese of discriminating against them — refused to accept the accord to end the ethnic conflict, the Indians eventually turned against them.

Many military analysts also say India misjudged the conflict, using a conventional force of 20,000 to 30,000 men against guerrillas skilled at hit-and-run tactics. They said India also underestimated the effect of mines and other explosives planted on roads. Scores of soldiers died in such blasts.

A senior Indian official said in an interview that "there has been some inadequacy" in intelligence, particularly regarding the activities and whereabouts of the leaders of the Liberation Tigers of Tamil Eelam, the separatist guerrilla group based in Jaffna.

He also acknowledged that the Indian Army had been unprepared to wage a major guerrilla war, since Indian forces went to Sri Lanka thinking that they would only keep the peace and receive weapons voluntarily surrendered.

"The timing of this operation was not up to us," the official said. "It would have been better to choose the operation, obtain intelligence and choose the best timing. Here was something just thrust on us."

But the Indian official and others defended the performance of

Indian troops overall, asserting that the major reason for the heavy losses was a decision to avoid aerial bombardments and to move slowly to avoid civilian casualties. Indians recalled that civilian casualties in earlier operations by the Sri Lankan Army enraged Tamil civilians and drove them to sympathize with the guerrillas.

"No other army in the world could have done better," the official said. "Only a highly disciplined army could have taken these casualties and still occupied Jaffna with a minimum loss of life to civilians."

The question of civilian casualties remains a matter of dispute, with India saying the losses were slight and some Tamil separatists in Sri Lanka asserting that hundreds of civilians died. India says 600 guerrillas were killed, but the guerrillas insist that most of these were civilians.

Criticism has come from military and diplomatic analysts in Sri Lanka, particularly in the Sri Lankan Army. The Sri Lankans, however, admit to some resentment when the Indian Army came into their country projecting the attitude that it could succeed with the Tamils where others had failed.

"These people made the same

mistakes that we made in the beginning," a Sri Lankan official said. "They never learned the psyche of the terrorist. This is a battle that has to be fought on your belly, literally and in other ways. Your brain has to be on the ground and not in the clouds."

A Western diplomat said the Indian Army's performance could have repercussions for New Delhi. "You can be sure that Pakistan and China are watching very closely," he said, referring to the two countries that have fought wars with India and with which border tensions remain high.

Despite the heavy Indian losses, there has been no popular outcry in India for a troop withdrawal. But indications are that inside the military establishment, some blame is being apportioned.

Several Indian news organizations have reported that Major General Harkirat Singh, the commander in the Jaffna peninsula, was replaced. Indian spokesmen denied the report, saying he had returned to Jaffna after a period of "consultations" in New Delhi.

Military analysts here say the main failure was that of the Research and Analysis Wing, India's intelligence agency.



BANZAI! BANZAI! BANZAI! — Noboru Takeshita, at podium, flanked by Shinjiro Abe, with glasses, and Prime Minister Yasuhiro Nakasone. Mr. Takeshita took over from Mr. Nakasone on Saturday as president of the ruling Liberal Democratic Party. Mr. Takeshita is virtually certain to be elected prime minister of Japan on Nov. 6.



Kim Dae Jung Tests His Rival's Home Turf

By Susan Chira
New York Times Service

PUSAN, South Korea — Kim Dae Jung ventured onto his chief rival's turf Sunday and drew enthusiastic crowds. Showing that he could be a political force even in alien territory as he campaigns in South Korea's first direct presidential election in 16 years.

Mr. Kim also faced his first political attack since he declared officially on Wednesday that he would run for president against a fellow opposition figure, Kim Young Sam, his long-time rival.

About 100 people calling on Kim Dae Jung to withdraw from the race tried to break into his hotel, smashing windows and hurling some of Mr. Kim's aides and security guards. Mr. Kim, who was not hurt, requested police protection.

The candidates have begun holding rallies in key cities as they prepare for the election, scheduled for mid-December. Roh Tae Woo, the ruling party candidate, has been attacked three times in recent weeks: with eggs, tear-gas grenades, and gasoline bombs.

Pusan, the nation's second-largest city, is Kim Young Sam's political base and the site of his most successful campaign rally, to date. Kim Dae Jung, who is from the southwestern province of Cholla, needed to demonstrate that his support was not limited to his home province.

In a news conference here, the Tibetans denied reports of widespread arrests in Lhasa and declared that the city was quiet and open to foreign visitors.

The Communist Party secretary of Lhasa, Goigya, said six persons were killed in the Oct. 1 riot and that only about 100 persons were actively involved. According to reports at the time, hundreds of persons were involved in the rioting.

The deputy Communist Party secretary of Tibet, Danzin, said: "We have definite evidence that the unrest was caused as a result of the instigating and plotting of the Dalai Lama clique." The Dalai Lama has stated that the demonstrators may have been encouraged by a visit he made to the United States in September. But he has not acknowledged any direct link with the protesters, who are seeking independence from China.

dents. They said they had urged their backers to refrain from violence.

The rivalry between the eastern province of Kyongsang, which includes Pusan, and the western one of Cholla runs deep in South Korean history, and many fear that the race between the two Kims will exacerbate this bitter conflict.

Mr. Kim also faced his first political attack since he declared officially on Wednesday that he would run for president against a fellow opposition figure, Kim Young Sam, his long-time rival.

About 100 people calling on Kim Dae Jung to withdraw from the race tried to break into his hotel, smashing windows and hurling some of Mr. Kim's aides and security guards. Mr. Kim, who was not hurt, requested police protection.

The candidates have begun holding rallies in key cities as they prepare for the election, scheduled for mid-December. Roh Tae Woo, the ruling party candidate, has been attacked three times in recent weeks: with eggs, tear-gas grenades, and gasoline bombs.

Pusan, the nation's second-largest city, is Kim Young Sam's political base and the site of his most successful campaign rally, to date. Kim Dae Jung, who is from the southwestern province of Cholla, needed to demonstrate that his support was not limited to his home province.

Despite cool weather and overcast skies, Kim Dae Jung drew hundreds of thousands of fervent supporters. But the attack on his hotel Sunday evening was an unpleasant reminder of the regional rivalries that have often influenced politics here — and of the bitter rivalry between the two Kims.

Earlier in the day, several hundred Kim Young Sam supporters tried to enter the rally grounds, and when they were barred, they held their own rally nearby. Later, some marched in the rain through Pusan, shouting Kim Young Sam's name. Many posters advertising the Kim Dae Jung rally were also defaced.

In Seoul, aides to Kim Young Sam said they did not know whether their supporters were responsible for the attack or other incidents.

In the absence of opinion polls, the candidates are engaging in a numbers contest to see who can draw the largest crowds. On that score, Kim Young Sam clearly drew far larger crowds during his recent appearance in Pusan. But what Kim Dae Jung's crowd lacked in size, it made up for in enthusiasm.

"We must bring a complete end to Korea's provincial differences," he said. "This is as important as bringing an end to the military dictatorship. People, when you vote, decide not by someone's province of origin but judge whether he has the necessary requirements."

He avoided criticizing Kim Young Sam, holding to a strategy both adopted of attacking the government and Mr. Roh instead.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae Jung urged the crowd not to let regional rivalries poison the race.

Part of Kim Dae Jung's appeal is as an underdog persecuted by the government and as a champion of the poor and underprivileged — stems from his roots in Cholla. Many South Koreans have traditionally looked down on people from Cholla as backward, poorly educated and crude.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae Jung urged the crowd not to let regional rivalries poison the race.

Part of Kim Dae Jung's appeal is as an underdog persecuted by the government and as a champion of the poor and underprivileged — stems from his roots in Cholla. Many South Koreans have traditionally looked down on people from Cholla as backward, poorly educated and crude.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae Jung urged the crowd not to let regional rivalries poison the race.

Part of Kim Dae Jung's appeal is as an underdog persecuted by the government and as a champion of the poor and underprivileged — stems from his roots in Cholla. Many South Koreans have traditionally looked down on people from Cholla as backward, poorly educated and crude.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae Jung urged the crowd not to let regional rivalries poison the race.

Part of Kim Dae Jung's appeal is as an underdog persecuted by the government and as a champion of the poor and underprivileged — stems from his roots in Cholla. Many South Koreans have traditionally looked down on people from Cholla as backward, poorly educated and crude.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae Jung urged the crowd not to let regional rivalries poison the race.

Part of Kim Dae Jung's appeal is as an underdog persecuted by the government and as a champion of the poor and underprivileged — stems from his roots in Cholla. Many South Koreans have traditionally looked down on people from Cholla as backward, poorly educated and crude.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae Jung urged the crowd not to let regional rivalries poison the race.

Part of Kim Dae Jung's appeal is as an underdog persecuted by the government and as a champion of the poor and underprivileged — stems from his roots in Cholla. Many South Koreans have traditionally looked down on people from Cholla as backward, poorly educated and crude.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae Jung urged the crowd not to let regional rivalries poison the race.

Part of Kim Dae Jung's appeal is as an underdog persecuted by the government and as a champion of the poor and underprivileged — stems from his roots in Cholla. Many South Koreans have traditionally looked down on people from Cholla as backward, poorly educated and crude.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae Jung urged the crowd not to let regional rivalries poison the race.

Part of Kim Dae Jung's appeal is as an underdog persecuted by the government and as a champion of the poor and underprivileged — stems from his roots in Cholla. Many South Koreans have traditionally looked down on people from Cholla as backward, poorly educated and crude.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae Jung urged the crowd not to let regional rivalries poison the race.

Part of Kim Dae Jung's appeal is as an underdog persecuted by the government and as a champion of the poor and underprivileged — stems from his roots in Cholla. Many South Koreans have traditionally looked down on people from Cholla as backward, poorly educated and crude.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae Jung urged the crowd not to let regional rivalries poison the race.

Part of Kim Dae Jung's appeal is as an underdog persecuted by the government and as a champion of the poor and underprivileged — stems from his roots in Cholla. Many South Koreans have traditionally looked down on people from Cholla as backward, poorly educated and crude.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae Jung urged the crowd not to let regional rivalries poison the race.

Part of Kim Dae Jung's appeal is as an underdog persecuted by the government and as a champion of the poor and underprivileged — stems from his roots in Cholla. Many South Koreans have traditionally looked down on people from Cholla as backward, poorly educated and crude.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae Jung urged the crowd not to let regional rivalries poison the race.

Part of Kim Dae Jung's appeal is as an underdog persecuted by the government and as a champion of the poor and underprivileged — stems from his roots in Cholla. Many South Koreans have traditionally looked down on people from Cholla as backward, poorly educated and crude.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae Jung urged the crowd not to let regional rivalries poison the race.

Part of Kim Dae Jung's appeal is as an underdog persecuted by the government and as a champion of the poor and underprivileged — stems from his roots in Cholla. Many South Koreans have traditionally looked down on people from Cholla as backward, poorly educated and crude.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae Jung urged the crowd not to let regional rivalries poison the race.

Part of Kim Dae Jung's appeal is as an underdog persecuted by the government and as a champion of the poor and underprivileged — stems from his roots in Cholla. Many South Koreans have traditionally looked down on people from Cholla as backward, poorly educated and crude.

Cholla Province itself has lagged behind the rest of the country in economic development.

Many critics of the government believe that Cholla, long an opposition stronghold, has been deliberately cut off from the benefits of the Korean economic miracle, partly because most postwar Korean leaders have come from Kyongsang Province and have helped their constituents accordingly.

Kim Dae

BRIEFS

Bangladesh Protests
more than 150 people nationwide
police and opposition forces
opposition groups and
headquarters. The demonstrators
to bring down the government
commerce minister, Abdur Razzaq,
as destroyed in an attack
who declined to be identified
with Mr. Gaffar sufficed
ing with Mr. Gaffar sufficed
ing with Mr. Gaffar sufficed

on Irish-Run Ship
Irish customs uncovered a 19th
a ship crewed by five
who appeared to be destined for
wages were detained in free
or customs operations, said the
red coast guard was based
tional waters.

Game Is Drawn
closely contested seven-game
the titleholder, Gary Kasparov,
ended Saturday in a draw.

DEFENSE

Black	White
Kasparov	Karpov
cd	cd
Qs1	Qs1
Ks1d	Ks1d
Qs1d	Qs1d
Qs1e	Qs1e
Qs1f	Qs1f
Qs1g	Qs1g
Qs1h	Qs1h
Qs1i	Qs1i
Qs1j	Qs1j
Qs1k	Qs1k
Qs1l	Qs1l
Qs1m	Qs1m
Qs1n	Qs1n
Qs1o	Qs1o
Qs1p	Qs1p
Qs1q	Qs1q
Qs1r	Qs1r
Qs1s	Qs1s
Qs1t	Qs1t
Qs1u	Qs1u
Qs1v	Qs1v
Qs1w	Qs1w
Qs1x	Qs1x
Qs1y	Qs1y
Qs1z	Qs1z
Qs1A	Qs1A
Qs1B	Qs1B
Qs1C	Qs1C
Qs1D	Qs1D
Qs1E	Qs1E
Qs1F	Qs1F
Qs1G	Qs1G
Qs1H	Qs1H
Qs1I	Qs1I
Qs1J	Qs1J
Qs1K	Qs1K
Qs1L	Qs1L
Qs1M	Qs1M
Qs1N	Qs1N
Qs1O	Qs1O
Qs1P	Qs1P
Qs1Q	Qs1Q
Qs1R	Qs1R
Qs1S	Qs1S
Qs1T	Qs1T
Qs1U	Qs1U
Qs1V	Qs1V
Qs1W	Qs1W
Qs1X	Qs1X
Qs1Y	Qs1Y
Qs1Z	Qs1Z
Qs1A	Qs1A
Qs1B	Qs1B
Qs1C	Qs1C
Qs1D	Qs1D
Qs1E	Qs1E
Qs1F	Qs1F
Qs1G	Qs1G
Qs1H	Qs1H
Qs1I	Qs1I
Qs1J	Qs1J
Qs1K	Qs1K
Qs1L	Qs1L
Qs1M	Qs1M
Qs1N	Qs1N
Qs1O	Qs1O
Qs1P	Qs1P
Qs1Q	Qs1Q
Qs1R	Qs1R
Qs1S	Qs1S
Qs1T	Qs1T
Qs1U	Qs1U
Qs1V	Qs1V
Qs1W	Qs1W
Qs1X	Qs1X
Qs1Y	Qs1Y
Qs1Z	Qs1Z
Qs1A	Qs1A
Qs1B	Qs1B
Qs1C	Qs1C
Qs1D	Qs1D
Qs1E	Qs1E
Qs1F	Qs1F
Qs1G	Qs1G
Qs1H	Qs1H
Qs1I	Qs1I
Qs1J	Qs1J
Qs1K	Qs1K
Qs1L	Qs1L
Qs1M	Qs1M
Qs1N	Qs1N
Qs1O	Qs1O
Qs1P	Qs1P
Qs1Q	Qs1Q
Qs1R	Qs1R
Qs1S	Qs1S
Qs1T	Qs1T
Qs1U	Qs1U
Qs1V	Qs1V
Qs1W	Qs1W
Qs1X	Qs1X
Qs1Y	Qs1Y
Qs1Z	Qs1Z
Qs1A	Qs1A
Qs1B	Qs1B
Qs1C	Qs1C
Qs1D	Qs1D
Qs1E	Qs1E
Qs1F	Qs1F
Qs1G	Qs1G
Qs1H	Qs1H
Qs1I	Qs1I
Qs1J	Qs1J
Qs1K	Qs1K
Qs1L	Qs1L
Qs1M	Qs1M
Qs1N	Qs1N
Qs1O	Qs1O
Qs1P	Qs1P
Qs1Q	Qs1Q
Qs1R	Qs1R
Qs1S	Qs1S
Qs1T	Qs1T
Qs1U	Qs1U
Qs1V	Qs1V
Qs1W	Qs1W
Qs1X	Qs1X
Qs1Y	Qs1Y
Qs1Z	Qs1Z
Qs1A	Qs1A
Qs1B	Qs1B
Qs1C	Qs1C
Qs1D	Qs1D
Qs1E	Qs1E
Qs1F	Qs1F
Qs1G	Qs1G
Qs1H	Qs1H
Qs1I	Qs1I
Qs1J	Qs1J
Qs1K	Qs1K
Qs1L	Qs1L
Qs1M	Qs1M
Qs1N	Qs1N
Qs1O	Qs1O
Qs1P	Qs1P
Qs1Q	Qs1Q
Qs1R	Qs1R
Qs1S	Qs1S
Qs1T	Qs1T
Qs1U	Qs1U
Qs1V	Qs1V
Qs1W	Qs1W
Qs1X	Qs1X
Qs1Y	Qs1Y
Qs1Z	Qs1Z
Qs1A	Qs1A
Qs1B	Qs1B
Qs1C	Qs1C
Qs1D	Qs1D
Qs1E	Qs1E
Qs1F	Qs1F
Qs1G	Qs1G
Qs1H	Qs1H
Qs1I	Qs1I
Qs1J	Qs1J
Qs1K	Qs1K
Qs1L	Qs1L
Qs1M	Qs1M
Qs1N	Qs1N
Qs1O	Qs1O
Qs1P	Qs1P
Qs1Q	Qs1Q
Qs1R	Qs1R
Qs1S	Qs1S
Qs1T	Qs1T
Qs1U	Qs1U
Qs1V	Qs1V
Qs1W	Qs1W
Qs1X	Qs1X
Qs1Y	Qs1Y
Qs1Z	Qs1Z
Qs1A	Qs1A
Qs1B	Qs1B
Qs1C	Qs1C
Qs1D	Qs1D
Qs1E	Qs1E
Qs1F	Qs1F
Qs1G	Qs1G
Qs1H	Qs1H
Qs1I	Qs1I
Qs1J	Qs1J
Qs1K	Qs1K
Qs1L	Qs1L
Qs1M	Qs1M
Qs1N	Qs1N
Qs1O	Qs1O
Qs1P	Qs1P
Qs1Q	Qs1Q
Qs1R	Qs1R
Qs1S	Qs1S
Qs1T	Qs1T
Qs1U	Qs1U
Qs1V	Qs1V
Qs1W	Qs1W
Qs1X	Qs1X
Qs1Y	Qs1Y
Qs1Z	Qs1Z
Qs1A	Qs1A
Qs1B	Qs1B
Qs1C	Qs1C
Qs1D	Qs1D
Qs1E	Qs1E
Qs1F	Qs1F
Qs1G	Qs1G
Qs1H	Qs1H
Qs1I	Qs1I
Qs1J	Qs1J
Qs1K	Qs1K
Qs1L	Qs1L
Qs1M	Qs1M
Qs1N	Qs1N
Qs1O	Qs1O
Qs1P	Qs1P
Qs1Q	Qs1Q
Qs1R	Qs1R
Qs1S	Qs1S
Qs1T	Qs1T
Qs1U	Qs1U
Qs1V	Qs1V
Qs1W	Qs1W
Qs1X	Qs1X
Qs1Y	Qs1Y
Qs1Z	Qs1Z
Qs1A	Qs1A
Qs1B	Qs1B
Qs1C	Qs1C
Qs1D	Qs1D
Qs1E	Qs1E
Qs1F	Qs1F
Qs1G	Qs1G
Qs1H	Qs1H
Qs1I	Qs1I
Qs1J	Qs1J
Qs1K	Qs1K
Qs1L	Qs1L
Qs1M	Qs1M
Qs1N	Qs1N
Qs1O	Qs1O
Qs1P	Qs1P
Qs1Q	Qs1Q
Qs1R	Qs1R
Qs1S	Qs1S
Qs1T	Qs1T
Qs1U	Qs1U
Qs1V	Qs1V
Qs1W	Qs1W
Qs1X	Qs1X
Qs1Y	Qs1Y
Qs1Z	Qs1Z
Qs1A	Qs1A
Qs1B	Qs1B
Qs1C	Qs1C
Qs1D	Qs1D
Qs1E	Qs1E
Qs1F	Qs1F
Qs1G	Qs1G
Qs1H	Qs1H
Qs1I	Qs1I
Qs1J	Qs1J
Qs1K	Qs1K
Qs1L	Qs1L
Qs1M	Qs1M
Qs1N	Qs1N
Qs1O	Qs1O
Qs1P	Qs1P
Qs1Q	Qs1Q
Qs1R	Qs1R
Qs1S	Qs1S
Qs1T	Qs1T
Qs1U	Qs1U
Qs1V	Qs1V
Qs1W	Qs1W
Qs1X	Qs1X
Qs1Y	Qs1Y
Qs1Z	Qs1Z
Qs1A	Qs1A
Qs1B	Qs1B
Qs1C	Qs1C
Qs1D	Qs1D
Qs1E	Qs1E
Qs1F	Qs1F
Qs1G	Qs1G
Qs1H	Qs1H
Qs1I	Qs1I
Qs1J	Qs1J
Qs1K	Qs1K
Qs1L	Qs1L
Qs1M	Qs1M
Qs1N	Qs1N
Qs1O	Qs1O
Qs1P	Qs1P
Qs1Q	Qs1Q
Qs1R	Qs1R
Qs1S	Qs1S
Qs1T	Qs1T
Qs1U	Qs1U
Qs1V	Qs1V
Qs1W	Qs1W
Qs1X	Qs1X
Qs1Y	Qs1Y
Qs1Z	Qs1Z
Qs1A	Qs1A
Qs1B	Qs1B
Qs1C	Qs1C
Qs1D	Qs1D
Qs1E	Qs1E
Qs1F	Qs1F
Qs1G	Qs1G
Qs1H	Qs1H
Qs1I	Qs1I
Qs1J	Qs1J
Qs1K	Qs1K
Qs1L	Qs1L
Qs1M	Qs1M
Qs1N	Qs1N
Qs1O	Qs1O
Qs1P	Qs1P
Qs1Q	Qs1Q
Qs1R	Qs1R
Qs1S	Qs1S
Qs1T	Qs1T
Qs1U	Qs1U
Qs1V	Qs1V
Qs1W	Qs1W
Q	

Behind Gorbachev Vim, Substantive Vigor

By David K. Shipler
New York Times Service

WASHINGTON — With last week's announcement that Mikhail S. Gorbachev will be coming to Washington Dec. 7 for a summit meeting with President Ronald

NEWS ANALYSIS

Reagan, Americans are promised a closer look at one of the world's most provocative figures.

The summit arrangement came as a reversal of sorts, exactly a week after Mr. Gorbachev told Secretary of State George P. Shultz in Moscow that he did not feel comfortable setting a date as long as Mr.

Reagan refused to compromise on his space-based defense system. Another Soviet leader might have felt obliged to stick to that negative position, but not Mr. Gorbachev.

He has disturbed and fascinated the West practically since the moment he took the reins of Soviet power in March 1985. With an irreverence for precedent and an agility uncommon in Soviet leaders, he has disrupted old assumptions about Soviet impulses, forced reappraisals of Soviet purposes and rendered less predictable the course of East-West competition.

Some Western officials and analysts see him as little more than a clever public relations man, and

many are skeptical about his ability to make durable changes in the Soviet system. His recent vacillation on setting a summit date also earned him reprimands in the United States for seeming rash and merciful, or restructuring, already appear to have set new forces in motion in the economy, the press, the dynamics of Communist Party politics, film, literature, music and the teaching of history.

In foreign affairs, Mr. Gorbachev has stated his abhorrence of nuclear weapons and his readiness to reduce them; he has compromised deeply in arms control to defuse tensions with Washington and he has begun to abandon old policy reflexes that have governed Soviet positions in the Middle East, the Far East and elsewhere.

Potentially, he's one of the truly historic figures of the 20th century," said Stephen F. Cohen, professor of Soviet politics and history at Princeton University. "It may be that even if he doesn't succeed in the end, the reforms are going to start a turnaround in that system. We ought to welcome that and stop fussing so much about Gorbachev's dazzling style."

Mr. Cohen and other analysts feel that Mr. Gorbachev has defied his national security elite's policy assumptions by advocating an abolition of nuclear arms. "He has a kind of pacifist attitude toward nuclear weapons," Mr. Cohen said. "Now, you can say he's manipulating the issue to breed pacifist attitudes in Europe, to breed pacifist attitudes in America. Yet he's done this at some risk at home, where generals have accused some writers of 'breeding pacifist attitudes among Soviet youth.'

Furthermore, Mr. Gorbachev seems to need some substantive achievements in arms control to

justify his concessions, according to American analysts who have talked to members of the Communist Party's Central Committee. There is some grumbling about his giving more than he is getting, about his failing to produce tangible results.

This surfaced last week in reports of criticism of Mr. Gorbachev's leadership during the Central Committee's plenum just before Mr. Shultz arrived in Moscow. American scholars are divided over Mr. Gorbachev's political strengths, and last spring, in testimony on Capitol Hill, a few predicted his downfall.

"He's moving so fast, he's stepping on so many toes, that he himself worries whether or not he'll be able to pursue it," said Marshall I. Goldman, a specialist in Soviet economics at Wellesley College and associate director of Harvard's Russian Research Center. "My own prediction is that he won't last four years."

The pessimism was shared by Peter Reddaway, a specialist at the Kennan Institute for Advanced Russian Studies in Washington. "I think it is extremely possible that if Mr. Gorbachev continues with his present policies, he will be removed within the next two or three years," he said.

Others scoff at such dire forecasts. "It seems to me he has had one of the great, classical consolidations of power in Soviet history," said Jerry Hough, a Sovietologist at Duke University and the Brookings Institution. "I think Gorbachev comes as strong as Stalin was in 1927-28."

More significant is the conviction among some that the Gorbachev phenomenon is broader than the man, that it derives less from his personal preferences than from deep currents of generational change, economic anxiety and worry that the Soviet Union may enter the 21st century as a weakened giant, devoid of the technological vitality that propels the West into an increasing lead. Mr. Gorbachev is the product of these forces and concerns, not their creator.

Asked if they approved of the release of "those who are called dissidents" from prison or exile, 42 percent said no and 27 percent yes. But 73 percent said they approved of giving exit visas to people who want to leave the Soviet Union permanently, while 18 percent were opposed.

Asked for the three most important figures in Soviet history, they put Mr. Gorbachev ahead of Stalin, whose brutality and centralized economy have come under sharp criticism since Mr. Gorbachev came to power. Mr. Gorbachev was named by 31 percent, Stalin by 25 percent. Lenin, the founding father of Soviet socialism, was named by 64 percent.

Muscovites Test Glasnost In Poll on Political Issues

MOSCOW — Moscow residents rank Mikhail S. Gorbachev slightly ahead of Stalin in importance to their country.

"They approve of giving exit visas to citizens who want to emigrate, but they disapprove of releasing dissidents from prison or exile."

Some say that Soviet troops should be withdrawn from Afghanistan. And they do not expect much from the coming summit meeting with President Ronald Reagan.

These are among the findings of a poll conducted by French and Soviet researchers, apparently the first widely publicized survey using Western polling standards to measure Soviet public opinion.

The results were made available by the French television network TF1 and Radio France, which sponsored the survey with the weekly *Le Point*. Researchers from the Institute of Sociological Studies of the Soviet Academy of Sciences interviewed 1,000 Moscow-area residents by telephone after reading a statement promising anonymity.

Predictably, in a country where people may be reluctant to tell their views to strangers, a heavy majority said they supported Mr. Gorbachev's program of economic changes.

Asked if they approved of the release of "those who are called dissidents" from prison or exile, 42 percent said no and 27 percent yes. But 73 percent said they approved of giving exit visas to people who want to leave the Soviet Union permanently, while 18 percent were opposed.

Asked for the three most important figures in Soviet history, they put Mr. Gorbachev ahead of Stalin, whose brutality and centralized economy have come under sharp criticism since Mr. Gorbachev came to power. Mr. Gorbachev was named by 31 percent, Stalin by 25 percent. Lenin, the founding father of Soviet socialism, was named by 64 percent.

IMMEDIATELY REQUIRED ADVERTISEMENT SALES EXECUTIVE in Central London

Attractive Basic Salary, bonus related to performance, excellent offices in Central London. Middle East experience and International sales background essential. French very important, knowledge of other languages (especially Arabic) an asset.

Telephone or write with C.V. to:
Soraya Qadir
Senior Vice President
South Publications Ltd
13th Floor, New Zealand House
80 Haymarket, London SW1Y 4TS
Telephone: (01) 930 8411 Ext. 281

SOVIET: Problem for Gorbachev

(Continued from Page 1)
out a more tolerant position about political debate.

"Even the most extreme viewpoint contains something valuable and rational, since a person who defends it honestly shows concern for the common cause," he said.

But he seemed to sense that this view could not yet be sustained in practice.

"Today we are going through a school of democracy anew," he added.

"We are learning. We still lack political culture, we lack the culture to conduct debate and respect the viewpoint even of a friend, a comrade. We are an emotional people. We will probably get over all this. We will mature."

ARMS: Senate Battle Is Foreseen

(Continued from Page 1)
sions that the long-standing dispute over arms in space could be resolved. This has been tied by Moscow to a strategic arms accord.

The Soviet position on Mr. Reagan's Strategic Defense Initiative has been changing. Ms. Ridgway said, "In time we'll find the basis for going forward with the program and they'll admit it," she added.

Mr. Carlucci also emphasized what he described as shifts in the Soviet posture toward SDI. The interesting thing about last Friday's talks with the Soviet foreign minister, Eduard A. Shevardnadze, said

Mr. Carlucci, who was a participant in them, is that "the Soviets are discussing strategic stability."

"They are no longer talking about killing SDI," he said.

Both Mr. Carlucci and Ms. Ridgway said they believe that Mr. Gorbachev remains firmly in charge at the Kremlin, despite confirmed reports of dissension among leaders during a meeting of the Communist Party Central Committee recently.

Shevardnadze on SDI

Reagan administration officials said Saturday that the Soviet foreign minister, Eduard A. Shevardnadze, left Washington after indicating that Moscow might be adopting a new strategy for limiting SDI. The New York Times reported.

Instead of attacking the so-called "star wars" program, as Mr. Gorbachev has done in the past, Mr. Shevardnadze did not express special worry in his farewell news conference on Friday night about the military threat it posed.

Some administration officials said Mr. Shevardnadze's comments and similar Soviet statements did not mean that Moscow had backed away from its basic objective of setting strict limits on the scope of SDI tests, although they acknowledge that Moscow has indica-

ted a greater reluctance to save than the consumers of all other major industrialized countries.

These are very marginal changes and reversible at any time.

As a result of the uncertainty over U.S. and West German policies, an American official said of a plan for a meeting: "It's not at all settled. There has to be real substance."

A meeting that strikes the market as inconsequential would only bring retribution from the markets, the West German official said.

"Just a meeting to confirm that everybody loves one another could be a disaster," he said.

The jolt of the crash in the stock markets, which has reduced the wealth of all the countries, and the fear that worse is yet to come may now be forcing a change in the tone of the Group of Seven's debates.

Already, the countries have at least scrapped some of their old courtesies. Top officials of Britain, France and Germany have been openly urging Mr. Reagan to raise taxes if necessary to reduce the budget deficits more. And Mr. Baker has publicly berated West Germany for slowing its economy, in the face of 4 percent inflation, by raising interest rates.

The dimensions of a change in policy probably the last to be dominated by Mr. Deng — with the election of a committee whose new members and alternate members average 55.2 years in age. A party official said this meant a reduction in age of 3.9 years below the age of those who entered the old committee five years ago.

Shevardnadze on SDI

Mr. Carlucci, who was a participant in them, is that "the Soviets are discussing strategic stability."

"They are no longer talking about killing SDI," he said.

Both Mr. Carlucci and Ms. Ridgway said they believe that Mr. Gorbachev remains firmly in charge at the Kremlin, despite confirmed reports of dissension among leaders during a meeting of the Communist Party Central Committee recently.

Shevardnadze on SDI

Reagan administration officials said Saturday that the Soviet foreign minister, Eduard A. Shevardnadze, left Washington after indicating that Moscow might be adopting a new strategy for limiting SDI. The New York Times reported.

Instead of attacking the so-called "star wars" program, as Mr. Gorbachev has done in the past, Mr. Shevardnadze did not express special worry in his farewell news conference on Friday night about the military threat it posed.

Some administration officials said Mr. Shevardnadze's comments and similar Soviet statements did not mean that Moscow had backed away from its basic objective of setting strict limits on the scope of SDI tests, although they acknowledge that Moscow has indica-

ted a greater reluctance to save than the consumers of all other major industrialized countries.

These are very marginal changes and reversible at any time.

As a result of the uncertainty over U.S. and West German policies, an American official said of a plan for a meeting: "It's not at all settled. There has to be real substance."

A meeting that strikes the market as inconsequential would only bring retribution from the markets, the West German official said.

"Just a meeting to confirm that everybody loves one another could be a disaster," he said.

The jolt of the crash in the stock markets, which has reduced the wealth of all the countries, and the fear that worse is yet to come may now be forcing a change in the tone of the Group of Seven's debates.

Already, the countries have at least scrapped some of their old courtesies. Top officials of Britain, France and Germany have been openly urging Mr. Reagan to raise taxes if necessary to reduce the budget deficits more. And Mr. Baker has publicly berated West Germany for slowing its economy, in the face of 4 percent inflation, by raising interest rates.

The dimensions of a change in policy probably the last to be dominated by Mr. Deng — with the election of a committee whose new members and alternate members average 55.2 years in age. A party official said this meant a reduction in age of 3.9 years below the age of those who entered the old committee five years ago.

A meeting that strikes the market as inconsequential would only bring retribution from the markets, the West German official said.

"Just a meeting to confirm that everybody loves one another could be a disaster," he said.

The jolt of the crash in the stock markets, which has reduced the wealth of all the countries, and the fear that worse is yet to come may now be forcing a change in the tone of the Group of Seven's debates.

Already, the countries have at least scrapped some of their old courtesies. Top officials of Britain, France and Germany have been openly urging Mr. Reagan to raise taxes if necessary to reduce the budget deficits more. And Mr. Baker has publicly berated West Germany for slowing its economy, in the face of 4 percent inflation, by raising interest rates.

The dimensions of a change in policy probably the last to be dominated by Mr. Deng — with the election of a committee whose new members and alternate members average 55.2 years in age. A party official said this meant a reduction in age of 3.9 years below the age of those who entered the old committee five years ago.

A meeting that strikes the market as inconsequential would only bring retribution from the markets, the West German official said.

"Just a meeting to confirm that everybody loves one another could be a disaster," he said.

The jolt of the crash in the stock markets, which has reduced the wealth of all the countries, and the fear that worse is yet to come may now be forcing a change in the tone of the Group of Seven's debates.

Already, the countries have at least scrapped some of their old courtesies. Top officials of Britain, France and Germany have been openly urging Mr. Reagan to raise taxes if necessary to reduce the budget deficits more. And Mr. Baker has publicly berated West Germany for slowing its economy, in the face of 4 percent inflation, by raising interest rates.

The dimensions of a change in policy probably the last to be dominated by Mr. Deng — with the election of a committee whose new members and alternate members average 55.2 years in age. A party official said this meant a reduction in age of 3.9 years below the age of those who entered the old committee five years ago.

A meeting that strikes the market as inconsequential would only bring retribution from the markets, the West German official said.

"Just a meeting to confirm that everybody loves one another could be a disaster," he said.

The jolt of the crash in the stock markets, which has reduced the wealth of all the countries, and the fear that worse is yet to come may now be forcing a change in the tone of the Group of Seven's debates.

Already, the countries have at least scrapped some of their old courtesies. Top officials of Britain, France and Germany have been openly urging Mr. Reagan to raise taxes if necessary to reduce the budget deficits more. And Mr. Baker has publicly berated West Germany for slowing its economy, in the face of 4 percent inflation, by raising interest rates.

The dimensions of a change in policy probably the last to be dominated by Mr. Deng — with the election of a committee whose new members and alternate members average 55.2 years in age. A party official said this meant a reduction in age of 3.9 years below the age of those who entered the old committee five years ago.

A meeting that strikes the market as inconsequential would only bring retribution from the markets, the West German official said.

"Just a meeting to confirm that everybody loves one another could be a disaster," he said.

The jolt of the crash in the stock markets, which has reduced the wealth of all the countries, and the fear that worse is yet to come may now be forcing a change in the tone of the Group of Seven's debates.

Already, the countries have at least scrapped some of their old courtesies. Top officials of Britain, France and Germany have been openly urging Mr. Reagan to raise taxes if necessary to reduce the budget deficits more. And Mr. Baker has publicly berated West Germany for slowing its economy, in the face of 4 percent inflation, by raising interest rates.

The dimensions of a change in policy probably the last to be dominated by Mr. Deng — with the election of a committee whose new members and alternate members average 55.2 years in age. A party official said this meant a reduction in age of 3.9 years below the age of those who entered the old committee five years ago.

A meeting that strikes the market as inconsequential would only bring retribution from the markets, the West German official said.

"Just a meeting to confirm that everybody loves one another could be a disaster," he said.

The jolt of the crash in the stock markets, which has reduced the wealth of all the countries, and the fear that worse is yet to come may now be forcing a change in the tone of the Group of Seven's debates.

Already, the countries have at least scrapped some of their old courtesies. Top officials of Britain, France and Germany have been openly urging Mr. Reagan to raise taxes if necessary to reduce the budget deficits more. And Mr. Baker has publicly berated West Germany for slowing its economy, in the face of 4 percent inflation, by raising interest rates.

The dimensions of a change in policy probably the last to be dominated by Mr. Deng — with the election of a committee whose new members and alternate members average 55.2 years in age. A party official said this meant a reduction in age of 3.9 years below the age of those who entered the old committee five years ago.

A meeting that strikes the market as inconsequential would only bring retribution from the markets, the West German official said.

"Just a meeting to confirm that everybody loves one another could be a disaster," he said.

The jolt of the crash in the stock markets, which has reduced the wealth of all the countries, and the fear that worse is yet to come may now be forcing a change in the tone of the Group of Seven's debates.

Already, the countries have at least scrapped some of their old courtesies. Top officials of Britain, France and Germany have been

Japan Balks At Sanctions Against Iran

By Clive Haberman

New York Times Service
TOKYO — Japan has told the United States that it would not go along with American sanctions on trade with Iran, but suggested that it would at least try to hold imports of Iranian oil at present levels.

The Reagan administration had urged allies to join its decision last week to impose a ban on Iranian imports and to tighten restrictions on exports to Iran.

It is unusual for Japan to turn its back on a sensitive issue, given the overwhelming importance attached to good relations with the United States. When Japan says no, it does so only because damage vital economic and diplomatic interests.

In this case, Japan feared the loss of a significant oil source, and also wanted to preserve its status as one of the few industrialized countries with both Iran and Iraq.

The rejection was relayed Saturday in a meeting here between Undersecretary of State Michael H. Armacost, and a Japanese deputy foreign minister, Ryōhei Murata. Mr. Murata told Mr. Armacost it was "too early to take economic measures" because of continuing United Nations efforts to mediate a settlement of the Gulf War. In addition, he said, Japan might still be able to play a diplomatic role to help end that conflict.

A statement said the Japanese oil industry would be asked to "behave with care and prudence in the face of any disturbances in the international oil market which might be caused due to the United States economic measures."

The phrase "care and prudence" suggested that Japanese companies would be advised, most likely through indirect but nonetheless effective channels, that they risked official displeasure if they were to increase Iranian oil imports.

In 1986, Japanese imports from Iran totaled \$1.1 billion, virtually all of it crude oil. Japanese exports mainly machinery and ships amounted to \$1.4 billion.

GULF: French Scandal

(Continued from Page 1)

it needed the sales to stay in business. Daniel Dewavrin, president of Luchaire, said that the Defense Ministry had "covered" the sales. Little was heard about the affair until the two conservative newsmagazines, *L'Express* and *Le Point*, ran their stories this weekend about a secret report by the French Army's compromise-general, Jean-François Barbu.

An investigating magistrate, Michel Legrand, is expected to ask Defense Minister André Grard to declassify the report. The magistrate is not allowed access to confidential documents.

According to *Le Point*, the report says that between three and five percent of the profits from the shipments went directly to the Socialist Party. It said that the illegal funding diversions went through numerous intermediaries.

The article also said that Admiral René Lacoste, former head of the French intelligence service, told President Mitterrand and Jean-François Dubois, a technical adviser to Mr. Hernu, about the sales.

Le Point also stated that Luchaire sold some explosives to Iran that were the same type used in bombings in Paris in 1985 and 1986. Some officials have used those attacks to tried to discredit his

France severed diplomatic ties with Iran last July after an official in the Iranian Embassy refused to appear before a French judge to answer questions about the attack.

Rally for Hamburg Squatters

HAMBURG — About 5,000 protesters threw stones at police, injuring an official, and broke windows during a demonstration in support of squatters Saturday, the police said. There were no arrests.

ESCORTS & GUIDES

MUNICH - SECRET ESCORT & GUIDE

AMSTERDAM - JEANET ESCORT & GUIDE

FRANKFURT - NUMBER ONE ESCORT & GUIDE

FRANKFURT - SANDY ESCORT & GUIDE

MUNICH - REMEMBER - ESCORT & GUIDE

NEW YORK - LADY CINNAMON ESCORT & GUIDE

FRANKFURT - TOP TEN ESCORT & GUIDE

FRANKFURT - LADY SASSY ESCORT & GUIDE

ALLIANZ NEW SAFARI ESCORT & GUIDE

VIENNA HARMONY - ESCORT & GUIDE

AMSTERDAM 2000 ESCORT SERVICE

COPENHAGEN-STOCKHOLM - ESCORT & GUIDE

FRANKFURT - COMPANION ESCORT & GUIDE

GENEVA ROYAL ESCORT SERVICE

GENEVA DANDY ESCORT SERVICE

GENEVA GEISHA ESCORT SERVICE

GENEVA - INTERNATIONAL ESCORT & GUIDE

NEW YORK ETHIOPIAN ESCORT & GUIDE

STOCKHOLM ANN ESCORT & GUIDE

TOKYO ESCORT & GUIDE SERVICE

FRANK MAISSET'S ESCORT SERVICE

In Colombia, Uncontrolled Violence Breeds a Sense of Chaos

By Alan Riding
New York Times Service

BOGOTÁ — Within the space of a few days this month, the leader of Colombia's main leftist party was assassinated, the country's best-known sculptor was kidnapped and several prominent writers and artists were forced into exile by death threats.

That was not all. A bomb damaged the Defense Ministry in Bogotá, 16 people were killed one afternoon by fending emerald-smuggling rings, and gunmen of the left and right added several dozen to the estimated 1,200 political killings so far this year.

Even for Colombia, a country long accustomed to levels of violence that would be considered intolerable elsewhere, the events of recent weeks have proved too much to ignore.

The immediate response of many Colombians has been to blame the government of President Virgilio Barco Vargas for a breakdown of law and order.

There is also new recognition that while Colombia is in no imminent danger of being taken over by leftists or rightists, uncontrolled violence is seriously undermining the country's democratic institutions.

But perhaps most of all, the crisis has exposed a deep sense of powerlessness. "The population is perplexed," said Enrique Santos Calderón, a newspaper columnist. "People ask, 'Why is this hap-

pening?' and 'Who wants to destabilize the country?' and then they answer according to their intuitions and passions."

Trends nonetheless exist. While at different times violence has come principally from leftist guerrillas and narcotics traffickers, there is now strong evidence that extreme rightists are waging war against nonviolent leftists.

The killing of the leader of the leftist Patriotic Union, Jaime Pardo Leal, on Oct. 11 served as the catalyst for the latest round of violence, but it was in no way an isolated incident. Over the last 18 months, close to 500 other party members have been killed.

Death threats sent out to a number of priests, academics, lawyers, journalists, and artists have in turn spread terror to groups outside the Patriotic Union. Several of those threatened had denounced the rightist campaign. But in other cases, the motive was unclear.

For many Colombians, the severity of the crisis became apparent only when they learned that many prominent people — among them, the actress Vicki Hernández, the musician Sergio Acevedo, and the journalist Daniel Samper Pizano — had fled the country.

Yet while the leadership, structure, and activities of the country's leftist guerrilla groups are well known, no one has been able to identify the members of what is apparently an active and well-organized extreme right.

There is well-documented evidence of the participation of some army officers in rightist death squads.

But despite chants at Mr. Pardo's funeral accusing the defense minister, General Rafael Samudio Molina, of responsibility for his death, there is no proof that the army as an institution has adopted "dirty war" tactics.

The Patriotic Union contends that in many troubled regions, the extreme right includes cattle ranchers, narcotics traffickers and politicians, as well as army officers. Yet those who are coordinating what leftists call the "extermination campaign" at a national level have not been identified.

Bernardo Jaramillo Ossa, the 33-year-old lawyer who succeeded Mr. Pardo as head of the Patriotic Union, said the extreme right's objectives at least are "It wants to drive us out of the political arena, to force us to abandon the democratic struggle, to make us boycott next March's municipal elections." He said, "We're not going to give it that pleasure."

Many politicians link the latest wave of violence to the elections, scheduled for March 13, because for the first time in the country's history mayors will be elected rather than appointed by the central government. Thus, where the Patriotic Union might win, it is coming under attack.

While warnings are heard that Colombians are sliding irrevocably toward the kind of polarization that has convulsed El Salvador in recent years, this country's crisis still somehow escapes easy stereotyping.

The economy, for example, is growing strongly. The battle lines between left and right are not clearly defined, with many conservatives anxious to disassociate themselves from the extreme right and some leftists openly critical of guerrilla tactics. And while violence in Central America is mainly political, things are complicated in Colombia for many reasons.

The kidnapping last week of the sculptor, Rodrigo Arenas Betancourt, was a case in point. He was grabbed in Medellín in a city where leftist guerrillas, narcotics traffickers, paramilitary gangs, and common criminals all operate with apparent impunity. Yet none took responsibility for the crime.

There were more than 11,000 killings in Colombia last year. Many of them are attributed to personal vendettas and crimes of passion, particularly since even minor disputes are routinely settled with firearms.

Further, violence has undergone a qualitative change in Colombia this decade with the introduction by major cocaine traffickers of the paid assassin.

Known locally as *sicarios*, these gunmen have over the last three years killed a justice minister, some 50 judges, and more than a dozen journalists who dared

challenge the power of the drug barons who form the so-called Medellín Cartel.

Since mid-1987, when terrorized judges and politicians finally abandoned efforts either to jail major traffickers or to extradite them to the United States, drug-related violence has sharply diminished.

"The drug bosses now feel relaxed," one foreign narcotics expert said. "They don't need to kill anyone because they have gotten their way. They're exporting more cocaine than ever and there aren't even arrest warrants out for them."

In the process of intimidating society, the drug mobsters have effectively destroyed Colombia's system of justice, which now seems incapable of confronting an array of other criminal or paramilitary groups.

■ 10 Policemen Killed

Ten police officers were killed when their vehicle was blown up by a mine in an ambush by guerrillas in northeastern Colombia, a military spokesman said. Reuters reported from Bogotá.

The attack took place Friday near Betó, in Arauca Province, some 180 miles (300 kilometers) northeast of Bogotá.

In another incident on Friday, a municipal councilor and local leader of the Patriotic Union, was killed by two gunmen while traveling in a bus in the eastern province of Meta.

Sole Party in Tanzania Keeps Nyerere at Helm

By Sheila Rule
New York Times Service

NAIROBI — Julius K. Nyerere, who ruled Tanzania for 24 years, has been overwhelmingly re-elected chairman of his country's sole political party.

Mr. Nyerere, 65, was elected to a five-year term Saturday, receiving 1,878 of the 1,910 votes cast at the party's 10-day convention. He was the only candidate nominated for the post by the party's national executive committee, and delegates were allowed to vote only yes or no.

Ali Hassan Mwinyi, the Tanzanian president, was the sole candidate for the position of party vice chairman. He received 1,907 votes; three delegates voted against him.

To stem economic decay, Mr. Mwinyi signed an agreement with the International Monetary Fund, an organization that has long been a target of criticism by Mr. Nyerere. Western aid donors have

voiced pleasure over Mr. Mwinyi's moves to revive the economy, and the changes have been popular among Tanzanians, who are able to buy basic consumer goods after years of deprivation.

Higher producer prices and favorable weather are leading to an agricultural recovery, and foreign aid is pouring into Tanzania.

Ortega Juggles Moscow Mission With Peace Plan

By Julia Preston
Washington Post Service

MANAGUA — President Daniel Ortega Saavedra has left for a five-day trip to Moscow at a time when Nicaragua faces mounting economic hardship and when the Soviet Union has begun to limit its aid.

Mr. Ortega said on Saturday that he would return home by Thursday, the first deadline for a peace plan he signed with four other Central American presidents. That means he will leave before Nov. 7, the most important day of the weeklong celebration of the 70th anniversary of the Bolshevik Revolution.

Mr. Ortega's truncated trip to Moscow for a meeting of world leftist leaders reflects the bind Nic-

oaragua is in. It is rugged toward the Soviet bloc by a pressing need for aid and pulled back to Central America because the peace accord could bring an end to U.S. support for the rebel war that helped cripple the Nicaraguan economy.

There have been discreet Soviet messages this year, however, that Nicaragua should not expect increased aid and should use what it has more efficiently. This has contributed to Mr. Ortega's decision to sign the Central American accord on Aug. 7 in Guatemala, diplomats in Managua said.

A visit to Moscow by Mr. Ortega at another critical juncture, in April and May of 1985, caused the U.S. Congress to reverse itself on aid for the rebels, known as contras, and approve the first of two aid packages totaling \$127 million.

Mr. Ortega, discussing his current trip at a news conference Saturday, said, "Nicaragua is not another state of the union. I don't have to give any explanation to the U.S. Congress about why I'm traveling to Moscow."

The Nicaraguan president stopped off in Havana for two hours of talks with the Cuban leader, Fidel Castro.

"We have political ties with the

Soviet Union we have to take care of," Vice President Sergio Ramírez Mercado said earlier this month.

"We're not interested in producing any chill with the Soviets because we've had a very positive relation with them which we're not the least ashamed of and want to cultivate."

Diplomats from both East and West in Managua were surprised when the Soviet Union appeared to insist that Mr. Ortega be in Moscow during an important week in the development of Central America's peace plan.

The compromise decision that he return early seemed a logical concession to regional pressures, the diplomats said. Soviet officials strongly supported the Guatemalan accord in recent statements.

"If 60 percent of your economic aid comes from the Soviet bloc, you go to Moscow," a Foreign Ministry official said. "It's the place for contacts."

The most painful unresolved issue is Nicaragua's oil supply. The minister for foreign cooperation, Henry Ruiz Hernández, appealed Thursday at a gathering in Managua of officials from the Council for Mutual Economic Assistance for 365,000 barrels of oil that Nicaragua needs for the rest of this year.

"The U.S.S.R. is sending a clear

message to Nicaragua: there is a cap to its commitment," said an ambassador to Managua. He theorized that the Kremlin's new tack is part of a larger policy shift to improve relations with nationalist governments in Latin America rather than favoring radical revolutionary regimes and movements most antagonistic to the United States.

This year, Soviet aid aside from oil, and not including military equipment, will come to the equivalent of \$350 million, Mr. Ortega said in a recent speech, with another \$150 million from other East bloc nations. By contrast, aid from non-Communist countries amounted to about \$100 million.

The United States provides no aid to the Sandinista government and enforces an embargo on trade.

Most of the foreign aid comes in credit lines on "very easy terms," Mr. Ortega said.

The first glimmers of Soviet displeasure came with a visit in March of a Soviet official, Boris N. Yeltsin. He reportedly complained of low gas prices at the pump — still about 10 cents a gallon — sloppy administration of Soviet aid and poor quality of Nicaraguan exports to the Soviet bloc.

Henry Ruiz Hernández, the Nicaraguan minister of foreign cooperation, right, talking with Pyotr Koshelev, a Soviet delegate, at a meeting in Managua of Communist officials.

Madrid and Auckland: Thai International's newest destinations.

Thailand's newest destinations.

OPINION

INTERNATIONAL Herald Tribune

Published With The New York Times and The Washington Post

Ten Days to Remember

The 70th anniversary celebration of the Bolshevik revolution opens today, with Mikhail Gorbachev expected to start weaving back into Soviet history some of the many pages long ago torn out. The Bolsheviks thought themselves the vanguard of a socialist movement that would sweep the world. Those who commemorate the revolution now struggle with a troubled system.

General Secretary Gorbachev wisely seems to believe that he cannot build a future on past lies. There is no better way to penetrate the cynicism that pervades Soviet views about reform. But he must go beyond the worn excuses seen in the first glimpses of his forthcoming book.

John Reed, an American, provided an eyewitness account of the revolution in his book, "Ten Days That Shocked the World." And so they did, for seven decades. Mr. Gorbachev might now well address 10 distinct, particularly troubling days, each symbolic of larger questions.

March 15, 1917: The overthrow of the czar. The monarchy's end was followed by a provisional government that spent up modernization. It was these liberals and their democratic ideals that the Bolsheviks overthrew.

Nov. 7, 1917: The Bolshevik seizure of power. This is the revolution the Russians will celebrate, surely with great praise for the man who led it. But can they acknowledge that a part of Lenin's legacy was to reject the market forces and diversity of ideas whose return reformers now seek?

March 17, 1921: A new economic policy. Economic collapse forced Lenin into a large dose of free enterprise in a program very much a model for today's reformers. The NEP did much to restore economic health. But its success generated enemies among the more orthodox Communists.

Jan. 21, 1924: Lenin's death. The bitter succession struggle, like the argument over the NEP, signified the clash of opinion over how best to pursue the goal of socialism. Leon Trotsky argued that it could never thrive in one state alone, and that limited resources should go into the production of consumer goods. Stalin, his eye on building power in the Soviet Union, pressed instead for industrialization and weapons, and won. Trotsky was later assassinated in Mexico — and written out of history.

Dec. 1, 1934: The assassination of Kirov. Circumstances surrounding the death of Sergei Kirov, the Leningrad party leader, were cloudy; many people suspected that Stalin was the instigator. The assassination stands at the start of 25 years of terror, in which Stalin wiped out enemies, real and imagined, perhaps by the millions, and brutally forced collectivization in his struggle to build an industrial giant and military superpower.

Aug. 23, 1939: The Nazi nonaggression pact. That Stalin made such a cynical and monstrous pact with men he had so long and so fervently denounced shocked the world. It contained a mutual pledge of neutrality and a secret agreement to divide Poland. Thus it provided a foretaste of Soviet domination of Eastern Europe.

Feb. 23, 1956: Denunciation of Stalin. When Nikita Khrushchev denounced Stalin at the 20th party congress, he began airing the secrets of 25 years of terror and easing repression. But the man who allowed the publication of "One Day in the Life of Ivan Denisovich" denied the same to "Doctor Zhivago." He told Boris Pasternak that if he collected his Nobel Prize he could not return.

Nov. 4, 1956: The Hungarian revolution. The Khrushchev speech was attacked as an assault on party discipline and socialist morale worldwide. Soon after it, Hungarians seeking freedoms and autonomy learned that there was no room for such independence in the socialist alliance.

Oct. 14, 1964: Khrushchev's ouster. For what Pravda called "barehanded schemes" and "hasty decisions," the erstwhile reformer was stripped of power. Foreign pleas for explanations brought few. The effort to erase Khrushchev from history began.

Aug. 20, 1968: Crushing of the "Prague spring." Soviet tanks rolled into Czechoslovakia to smother the quest for democratic socialism. Leonid Brezhnev responded to international outrage with his doctrine: Soviet interference in other Communist states is justified by a "threat to the security of the socialist community as a whole."

On March 11, 1985, Mr. Gorbachev assumed power, and he continues to surprise the world. His leadership follows 20 years of economic stagnation. His commitment to change is tested by Communist Party ideology and bureaucracy, and by the xenophobia, security mania and mistrust of innovation bequeathed by Russian history.

There are history lessons here, and not only for Russians. A look at the last 70 years shows that the U.S.S.R. has not been a static place, nor communism an unchanging system; nor did reform begin with Mr. Gorbachev. But he wants to carry it much deeper.

He celebrates the Bolshevik revolution not simply for ritual but to advance his own interests. The prospects for this new revolution are utterly unpredictable. Unmistakable, however, is the depth of proposed change. The system may be a super-bureaucracy but it has produced a leader who shakes the world. Those who believe that they can deal productively with this Soviet revisionist on the basis of old platitudes need some new vision of their own.

— THE NEW YORK TIMES.

Back to Space Defense

Mikhail Gorbachev is to arrive for a Washington summit, on Dec. 7, after all. He and Ronald Reagan will sign a treaty eliminating medium-range missiles, a treaty that is a political issue in Republican circles but otherwise appears to enjoy broad public support in America. The two leaders will move on to discuss larger issues of strategic arms plus the other issues of Soviet-U.S. relations.

Why, a week earlier, had Mr. Gorbachev set a summit condition of prior U.S. concessions? There are lots of interesting theories. The important thing is that Mr. Reagan declined to panic and in a short time the Kremlin backed off. For Americans to try to play the angles in the Kremlin is foolish. What counts is to calculate the American interest, and then to follow through.

Events are back on the track they were on before the week that wasn't: the track of a confrontation over space defense. Mr. Reagan insists that vigorous American pursuit of his Strategic Defense Initiative is essential to security and peace, and Mr. Gorbachev insists that such pursuit is anathema. Mr. Reagan argues that agreement on a 50 percent cut in strategic warheads, his priori-

— THE WASHINGTON POST.

Other Comment

And Then Off We Go Again?

This week, defense ministers from NATO gather in Monterey, California, in a mood of celebration. The summit in Washington is finally fixed for Dec. 7, when President Reagan and Mikhail Gorbachev will sign a deal banning intermediate and shorter-range nuclear missiles that represents almost exactly what NATO has been seeking for the past six years. Backslapping over, the ministers will turn to consideration of their next problem: how to fill the "gaps" in their nuclear armory which will be left when the cruise and Pershing-2 missiles are gone. To those not privy to the arcane calculus of nuclear deterrence, it may seem odd — not to say absurd — to remove nuclear weapons with one end only to replace them with the other. Yet that is exactly what NATO intends to do.

The new deployments are known in the trade as "compensatory adjustment," a phrase designed to sanitize the unpleasant truth: that NATO is so hooked on nuclear weapons that even a deal meeting its every expectation, and in which the Soviet Union has to give up a thousand more nuclear warheads than the West, is not good enough. Historic it may be, but it still needs to be compensated for in the only currency NATO apparently understands: nuclear

— *Representatives Dan Mica, a Florida Democrat, and Olympia Snowe, a Maine Republican, the chairman and the ranking Republican of the House Foreign Affairs subcommittee on international operations, writing in The Washington Post.*

INTERNATIONAL HERALD TRIBUNE

JOHN HAY WHITNEY, Chairman 1958-1982

KATHARINE GRAHAM, WILLIAM S. PALEY, ARTHUR OCHS SULZBERGER Co-Chairmen

LEE W. HUEBNER, Publisher

JOHN VINOCUR, Executive Editor ■ WALTER WEIS, News Director ■ SAMUEL ABT, KATHERINE KNORR and CHARLES MITCHELL MORE, Editors ■ CARL GEWIRTZ, Associate Editor ■ ROBERT J. DONAHUE, Editor of the Editorial Page

RENE BONDY, Deputy Publisher ■ ALAIN LECOUR and RICHARD H. MORGAN, Associate Publishers ■ FRANCOIS DESMAISON, Circulation Director ■ ROLF D. KRANEPUHL, Advertising Sales Director

International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92200 Neuilly-sur-Seine, France. Tel: (1) 46-57-93-00. Telex: Advertising, 613995; Circulation, 612718; Editorial, 630598.

Director of publications: Walter N. Thayer.

Editor for Asia: Michael Richardson, 5 Canterbury Rd., Singapore 0511. Tel: 71-477-7768. Telex: RS56923

Managing Dir. Asia: Malcolm Glave, 50 Gloucester Road, Hong Kong. Tel: 5-861-0616. Telex: 61170

Managing Dir. U.K.: Robert MacKenzie, 63 Long Acre, London WC2E 9AZ. Tel: 01-242-26200. Telex: 80616

Gen. Mgr. of G.W. Longworth, Financial Times, 15, 6000 Frankfurt/M. Tel: 069-20-20-2021. Telex: 274773

Pres. U.S.: Michael Clegg, 530 Third Ave., New York, NY 10022. Tel: (212) 753-3800. Telex: 274773

S.A. for capital: 1,200,000 F. RCS Nouvres B 732021126. Commission Paritaire No. 61357

© 1987, International Herald Tribune. All rights reserved. ISSN: 0294-8052.

A New and Different Morning in America

By Jim Hoagland

PARIS — History's web has snared a swarm of dramatic events in the past two weeks and left them exposed in close proximity in its threads. The resulting pattern shows that we live in a world radically different from the one we inhabited just a few days ago — a world in which American influence and prosperity are on the decline.

On view now is much more than the weakened state of the Reagan presidency or the particular flaws of Mr. Reagan as a leader. The stripping away of the facade of the false financial structure erected on Reaganomics has led to the fore a transition in America's role in the world that the strength and dynamism of America has repeatedly possessed, but which is now at the door.

The wild gyrations of the stock market, the dollar and interest rates struck down reputations and fortunes not only on Wall Street and in other financial centers. U.S. prestige and leadership were also marked down sharply, in a reaction that not even the current market rebound can overcome.

Lingering damage seems to have been done to the idea that U.S.-style free markets are the irresistible wave of the future. In Britain and France, conservative prime ministers who have proudly promoted the sale of stock market shares in nationalized firms to the people, as a way of spreading capitalism (and boosting their own political fortunes), suddenly have egg all over their faces.

Left-of-center parties are seeing their recently discredited policies of strong market regulation and economic intervention take on new life as a result of what is widely seen as an American

caused debacle. The leftist governments that took the brunt of the political fallout of the 1979 oil shock will savor this potential reversal.

With America mesmerized by Wall Street, suddenly lurches in the Soviet-U.S. dialogue and the failure of a weakened president to get the Supreme Court justice of his choice, efforts to develop alternatives to dependence on U.S. leadership appear to move into a higher gear in many places. Bonn and Paris escalated discussion of French-German cooperation on nuclear strategy, which has always been a coded way for the West Germans to express doubts that they cannot voice directly about U.S. security policies. (Neither government has any real interest in the subject on its own merits.) In The Hague, seven West European governments issued a new security declaration in an implicit vote of diminished confidence in American abilities and commitments.

In the Gulf, Kuwait watched in dismay as the U.S. decided to retaliate for an Iranian attack on a vital Kuwaiti oil terminal. The Kuwaitis then let it be known that they were deeply involved in talks with Egypt about Egyptian military protection in return for massive economic aid.

The decision to show restraint for the attack on the terminal was prudent. The well conceptualized retaliatory strike against an Iranian oil platform in the week before also deserves praise rather than criticism. But such actions cannot be separated out from the failure of overwhelming American military

force to calm the Gulf, nor from the impact of the financial crash on American allies.

The image of U.S. Navy gunners shooting up a deserted Iranian platform at about the time world stock markets began to crash symbolizes the refusal of this administration to match open-ended military ambitions with diminishing economic autonomy. It is Mr. Reagan's unintended version of Conrad's gunboat senselessly lobbing shells into the African interior in "The Heart of Darkness."

A current, uncelebrated anniversary helps show that the transition ahead can be shaped into something that benefits America and the countries that share its values and economic system. It was just 30 years ago that colonial Europe began its final retreat, as the Gold Coast became Ghana. Ousted presidents and conservative politicians at home predicted disaster as European markets lost guaranteed supplies of rubber, cocoa, diamonds, peanuts and other commodities from Africa and Asia.

Today in the prosperous and sophisticated cities of Europe it is hard to remember what the fuss was about. Gradually freed of the burdens of colonialism, the Europeans plunged into the Common Market, which also began in 1957, and sped through a transition in which they became less important in running the world's affairs but more attuned to the needs of their own societies. They rely much more heavily on political and diplomatic skills to secure their role in a multipolar world.

Two weeks of turmoil indicate that something like that lies ahead for America. The task now is to manage that transition to America's advantage.

The Washington Post.

Let's Have Volcker Out Front

By Anthony Lewis

LONDON — A financial world fearful of incompetence in the American government is looking desperately for reassuring symbols. People want a sign that Washington understands the seriousness of the economic threat. They want to see a willingness to put aside political factions in a search for common purpose.

The eagerness for restored faith in U.S. leadership is tangible. What actions would be symbolically effective in the task of restoration?

"Bring Back Volcker." That was the heading on a letter published in London the other day. The same sentiment could no doubt be found in other international financial centers.

Paul Volcker made his mistakes as chairman of the Federal Reserve Board, but there is immense international confidence in his nonpartisan financial judgment. To bring him back into the picture would be a potent symbol of reason and determination.

What might Mr. Volcker do? He could be brought in as secretary of the Treasury in a reshuffle of the Reagan cabinet and White House staff. Or he could be a special ambassador to organize an urgent international meeting on the financial crisis.

Such a meeting would itself be an important symbol. We have learned in the last two weeks how technological change has created a single world financial market. Any shock in Tokyo or London or New York reverberates on the other markets at once. More than ever, the Western economies must hang together — or separately, as Ben Franklin said.

The purpose of a conference would be to demonstrate that the political leaders of Europe and Asia and America understand their countries' interdependence and are ready to put aside narrow self-interest and ideology for common goals. It could be an effective gesture in restoring confidence, but there is a catch: It has to work.

The gloomy precedent that warns of the risk of failure was the London Economic Conference of 1933. It was designed to take cooperative steps to relieve the world depression, but Franklin Roosevelt torpedoed it. National trade barriers grew worse. So did the economic decline.

A conference now would be worse than useless without undertakings from the major participants before it was held — earnestness of commitment to the common purpose of restoring confidence. It is not hard to see what some of them would have to be.

Reducing the U.S. budget deficit is the first requirement. Some economists warn that government spending cuts and tax increases are unwise as the economy faces possible recession. That is logical, but in this case the symbolic need is overwhelming. The world wants to see that the major economies now recognize the enormous impediment that arises when foreign exchange rates are determined by market forces.

There needs to be an agreement between the major central banks to keep interest rates as low as possible. But America's rates will have to be high enough to attract West German and Japanese investment to fund the U.S. trade deficit. Central banks have already bought up \$90 billion in U.S. government securities to stabilize the dollar this year. There is a limit to what they can do. America can no longer ignore reactions to its policies in creditor countries.

Those countries whose banks are owed huge sums by countries in South America and other parts of the Third World should immediately forgive half of that debt, conditional upon reasonable policies by the debtor countries concerned. Such a measure should be regarded by the West and Japan as self-interest, not altruism. Most of the heavily indebted Third World countries have already experienced a big decline in living standards which were never high in the first place. Relieving them of a substantial portion of their debts would give them some hope for the future. If their economies were expanding, they would also be buying from the industrialized world.

The American symbols needed are not limited to steps by the executive branch. Something is required of Congress, too, and no one can be in any doubt what that is. It is to give up the effort to pass a protectionist trade bill.

Can anyone imagine a sure way to international financial ruin than final passage of Representative Richard Gephardt's trade bill? It would evoke memories everywhere of the Smoot-Hawley Act, the tariff increase of 1930 that intensified the collapse.

But in the American system the main source of leadership has to be the White House. Only a president can rally the people in difficult times, reason with Congress, overcome differences with allies.

To say that is to recognize the essential difficulties of economic confidence-building today. Mr. Reagan cannot himself restore confidence in New York or London or Tokyo, because everyone in the financial world knows that he does not understand the problem. Facing a profound threat to his country, he spends his time reading out preposterous drivel about the Senate and the Supreme Court.

That is why Mr. Volcker's return would be more than a symbolic gesture. He would not come back to public office unless he could act effectively. If he came back under such terms, President Reagan would have to stop uttering his economic fantasies. He would have to follow Mr. Volcker's lead, and that would matter.

The New York Times.

100, 75 AND 50 YEARS AGO

1887: In the Next War

PARIS — General Count Waldeser, Principe Minister Yasuhiro Nakasone's successor, is to maintain the current fiscal stimulus policy, implementing the recommendations of the Mackaw report to shift Japan's economy from its export emphasis to one led by domestic demand, and to promote vigorous policies to recycle Japan's trade surplus to the rest of the world. The stability of the world's economy will depend on how the trade surplus recycling is conducted. If it fails, Japan might eventually be labeled the instigator of a worse financial meltdown.

The Federal Reserve should establish credibility with a clear policy on money supply, and Japan and West Germany should follow suit. A new world monetary system is essential for a solid policy coordination. G-7 countries should explore the possibility of forming something like a flexible tripartite currency target zone that might combine the European Monetary System with a yen-targeted zone.

The task before Noboru Takeshita, Prime Minister Yasuhiro Nakasone's successor, is to maintain the current fiscal stimulus policy, implementing the recommendations of the Mackaw report to shift Japan's economy from its export emphasis to one led by domestic demand, and to promote vigorous policies to recycle Japan's trade surplus to the rest of the world. The stability of the world's economy will depend on how the trade surplus recycling is conducted. If it fails, Japan might eventually be labeled the instigator of a worse financial meltdown.

In addition, Japan should resolve its trade friction with the United States on such issues as closed bidding on Japan's public works projects and permitting foreign rice growers access to the domestic market. This would help assuage the U.S. Congress and ease the threat of protectionist legislation.

The writer, a former Washington correspondent for the Asahi Shimbun, is a visiting fellow of the Institute for International Economics in Washington. © 1987 Asahi News Service.

From all quarters many doubtful elements are converging on Constantinople. Fierce Kurds roar about, conversing in angry whispers as if they were inciting each other to acts of violence. Rumors are current that 15,000 Turkish soldiers who deserted after the disaster at Kirk Kilise are approaching Constantinople, plundering the villages and farms as they pass. Istanbul is flooded with hungry refugees, who have been driven into the city panic-stricken by the advance of the Bulgarian armies.

Let's Have Volcker Out Front

By Anthony Lewis

LONDON — A financial world fearful of incompetence is looking desperately for reassuring symbols. People want a sign that Washington understands the seriousness of the economic threat. They want to see willingness to put aside political differences in a search for common purpose.

The eagerness for restored faith in U.S. leadership is tangible. What actions would be symbolically effective in the task of restoration?

"Bring Back Volcker." That was the heading on a letter published in London the other day. The same sentiment could no doubt be found in other international financial centers.

Paul Volcker made his mistakes as chairman of the Federal Reserve Board, but there is immense international confidence in his uncompromising financial judgment. To bring him back into the picture would be a powerful symbol of reason and determination.

What might Mr. Volcker do? He could be brought in as secretary of the Treasury in a reshuffle of the Reagan cabinet and White House staff. Or he could be a special ambassador to organize an urgent international meeting on the financial crisis.

Such a meeting would itself be an important symbol. We have learned in the last two weeks how technological change has created a single world financial market. Any shock in Tokyo or London or New York reverberates on the other markets at once. More than ever, the Western economies must hang together — or separately, as Ben Franklin said.

The purpose of a conference would be to demonstrate that the political leaders of Europe and Asia and America understand their countries' interdependence and are ready to put aside narrow self-interest and ideology for common goals. It could be an effective gesture in restoring confidence, but there is a catch: It has to work.

The gloomy precedent that warns of the risk of failure was the London Economic Conference of 1933. It was designed to take cooperative steps to relieve the world depression, but Franklin Roosevelt torpedoed it. National trade barriers grew worse, and the economic decline.

A conference now would be worse than useless without undertaking from the major participants before it was held — gestures of commitment to the common purpose of restoring confidence. It is not hard to see what sort of them would have to be.

Reducing the U.S. budget deficit is the first requirement. Some economists warn that government spending cuts and tax increases are unwise if the economy faces possible recession. That is logical, but in this case the symbolic need is overwhelming. The world wants to see that Mr. Reagan is ready to put aside the ideological obsessions that have led to profligacy.

In return for evidencing fiscal restraint at last, the United States will want commitments from its key economic partners to more relaxed monetary policies. That is, West Germany and Japan will have to take the risk of some inflation and expand their economies if there is to be meaningful international cooperation.

The American symbols needed are not limited to steps by the executive branch. Something is required of Congress, too, and no one can be in any doubt what that is: It is to give up the effort to pass a protectionist trade bill.

Can anyone imagine a surer way to international financial ruin than the passage of Representative Richard Gephardt's trade bill? It would evoke memories everywhere of the Smoot-Hawley Act, the tariff increase of 1930 that intensified the collapse.

But in the American system the main source of leadership has to be the White House. Only a president can rally the people in difficult times, reason with Congress, overcome differences with allies.

To say that is to recognize the essential difficulties of economic confidence-building today. Mr. Reagan cannot himself restore confidence in New York or London or Tokyo, because everyone in the financial world knows that he does not understand the problem. Facing a profound threat to his country, he spends his time reading out preposterous drab about the Senate and the Supreme Court.

That is why Mr. Volcker's return would be more than a symbolic gesture. He would not come back to public office unless he could act effectively. If he came back under such terms, President Reagan would have to stop uttering his economic fantasies. He would have to follow Mr. Volcker's lead, and that would matter.

The New York Times

IN THE NEWS

March 19: Port Union Suspends 9-Week Strike

The Dutch transport union suspends a nine-week strike at Rotterdam port while an Amsterdam court considers the union's complaint. About 4,500 workers in the general cargo sector went on strike to protest plans to lay off 350 workers.

Sept. 15: New Budget Eases Austerity

Providing respite from past austerity, the coalition government unveils its 1988 budget to parliament. Finance Minister H. Onno Ruyting's budget calls for a trimming in personal income taxes for the first time in seven years. As a result of public spending cuts of 4 billion guilders, the central government's budget deficit is expected to shrink by 0.4 percentage points to 7.2 percent of national income in 1988.

Oct. 1: Dutch Sign 5-Nation Accord on Rhine

Although compensation is still being negotiated for damages caused by a chemical fire last November at a warehouse of the Swiss chemical company Sandoz, the Netherlands expressed satisfaction with a three-stage plan reached by environment ministers from the five states bordering on the Rhine to clean up the river by the year 2000.

Oct. 5: Villages Protest Refugee Settlement Plan

Several villages in the southeastern part of the Netherlands stage demonstrations against the government's effort to place newly arrived political refugees outside the traditional settling points of The Hague and Amsterdam.

Oct. 26: Government Takes A Stake in Fokker

The government announces that it would take a minority stake of up to 49 percent in the aircraft maker Fokker as part of a financial rescue package reached with the company's banks. Under the accord, the firm, NV Koninklijke Vliegtuigenfabriek Fokker, would receive 527 million guilders in new funding from banks and the government.

Strains of Conscience

On Permissiveness And Stormy Skies

By Peter Brusse

A MSTERDAM — A year ago, in a Paris hotel, I overheard a conversation of American lawyers who were attending an international conference. One of them said: "I love Europe. I go there as often as possible. France, Italy, Germany, but not to Holland anymore. Amsterdam used to be great. It is finished. Rotten to the core. A shame. Don't go there."

I was shocked and offended. How different from the postcards I used to get from foreign friends telling me: "Apart from the dogs, Amsterdam is such a lovely little place."

In the last months, waves of bad news coverage have been hitting our dikes. Time magazine asked in a cover story: "Has permissiveness gone too far?" The German weekly *Der Spiegel* followed suit, and the British magazine *The Economist* stated in a survey on Holland: "Europe's neatest and tidiest country is beginning to look a mess." And it was not just the dogs. Amsterdam, it was said, had its virtues of tolerance and pleasantness thrown away. It now was a violent city of heroin addicts, child pornography and canal muggings.

Reactions in the Dutch media were often fierce. A Dutch journalist, who had worked on the *Time* article, was accused of betraying his country. Editorials proved that we are more nationalistic than we dare to admit. They spoke in terms of the American slogan during the Vietnam War: "Like it or leave it."

The problem, of course, is that most of the articles in question were written by foreign visitors who had already left.

Some commentators reacted with an "I told you so." The Foreign Office gave instructions to the Dutch embassies on how to give a positive picture of the

Netherlands. Our exporters reassured the nation with: "Our trade is not threatened by the adverse publicity."

And, as so often in our history, the Dutch group together and pray: Oh Lord, let the storm die out.

We know that we are misunderstood. We are different but tend to forget that all countries proud of their identity are different and have different views.

We often give the wrong impression.

I went to England as a correspondent during the Swinging Sixties. It was the era of the Beatles, Carnaby Street and Mary Quant. I experienced that time as a celebration of new freedom. Anything seemed possible. It was great fun. The Netherlands, too, went through a playful era. But seen from England, I was aware of a typically Dutch moralistic streak. Anarchistic youngsters (along with members of the Amsterdam City Council) disrupted military tattoos by emptying buckets full of colorful marbles in front of the soldiers. The soldiers lost their balance and behaved as if they were walking on ice. It was fun but serious as well. It was the expression of strong anti-military feeling.

And Holland being Holland, the anti-authoritarian, permissive movement was bound to reach the church, mainly the Catholic Church (a third of the population was registered as Roman Catholic). Dutch priests got worldwide attention either by marrying homosexual couples or by getting married themselves.

I remember going to a London dinner party, where I met a local parish priest. He accused his Dutch brethren of being heretics and talked of the Dutch church as a new Sodom and Gomorrah. I tried to explain that those married priests were far from sex-mad creatures but very sincere men. They were struggling for the truth in a permanent fight with their conscience. They were not light-hearted escapist; they were heavy-going moralists. I argued that he should not forget that the Dutch Catholic Church was, as



We know we are misunderstood.

Dutch society itself, impregnated by Calvinistic puritanism. "If you want to understand our character, you have to look at the skies in the Dutch landscape. They are heavy and gray and always on the move," I said.

I wonder if the nice London priest is still around. If so, he should visit the beautiful exhibition of 17th-century Dutch landscapes in the Rijksmuseum in Amsterdam. In its catalogue, the art historian Jesus Bruna argues that those famous landscapes of Rembrandt, Ruisdael and Goyen, are not a glorious expression of a proud and new Dutch Republic. These "revolutionary, realistic" paint-

ings, Bruna believes, are in fact morality tales. They are warnings against the sins and vanity of life on Earth. The dilapidated farmhouse shows the vice of idleness, the inn is the temptation which the pilgrim on his path to the eternal light should avoid. He should cross the bridge of Christ the Redeemer. The drinking parties in the brothels remind the fearful people of the dangers of pleasures of the flesh. They are "painted sermons" and should not be seen as the illustrations of a 17th-century permissive society.

Of course, it would be silly to suggest

Continued on page 9

An Uphill Road

Austere Years Bring Some Signs of Relief

By Giles Merritt

THE HAGUE — During the darkest years of recession in Europe, when the economic diagnosticians were identifying first the "British disease" and then the "Belgian disease" and the "Italian disease," the Netherlands seemed a haven of economic good health. The only malady that could be tracked to the Netherlands' door appeared to be Dutch elm disease.

But that was in the 1970s, when the combination of scarce, expensive energy and peak production in the Netherlands' vast offshore reserves of natural gas were giving the Dutch economy a major boost. Nowadays, that scale of gas bonanza is of the past. And although the government led by Ruud Lubbers has pursued some courageous and effective economic policies, the Netherlands is nevertheless finding it an uphill struggle to achieve economic well-being in the 1980s.

When Mr. Lubbers' Christian Democrat-led coalition first gained power in 1982, it promptly introduced an economic austerity program designed to curb the snowballing government deficit and reverse the expansion of the public sector. The tough new strategy for slashing public spending in areas like welfare, health and housing at first provoked howls of protest, but it has this year given the government enough leeway to announce that it is easing austerity and cutting taxes.

One of the main achievements to date of the Lubbers government, and of Finance Minister H. Onno Ruyting, has been that it has convinced the Dutch electorate that propping up lame duck industries like steel, shipbuilding and textiles with state subsidies is no substitute for an industrial policy. Instead, Mr. Lubbers has concentrated on measures that boost corporate profitability and stimulate investment spending.

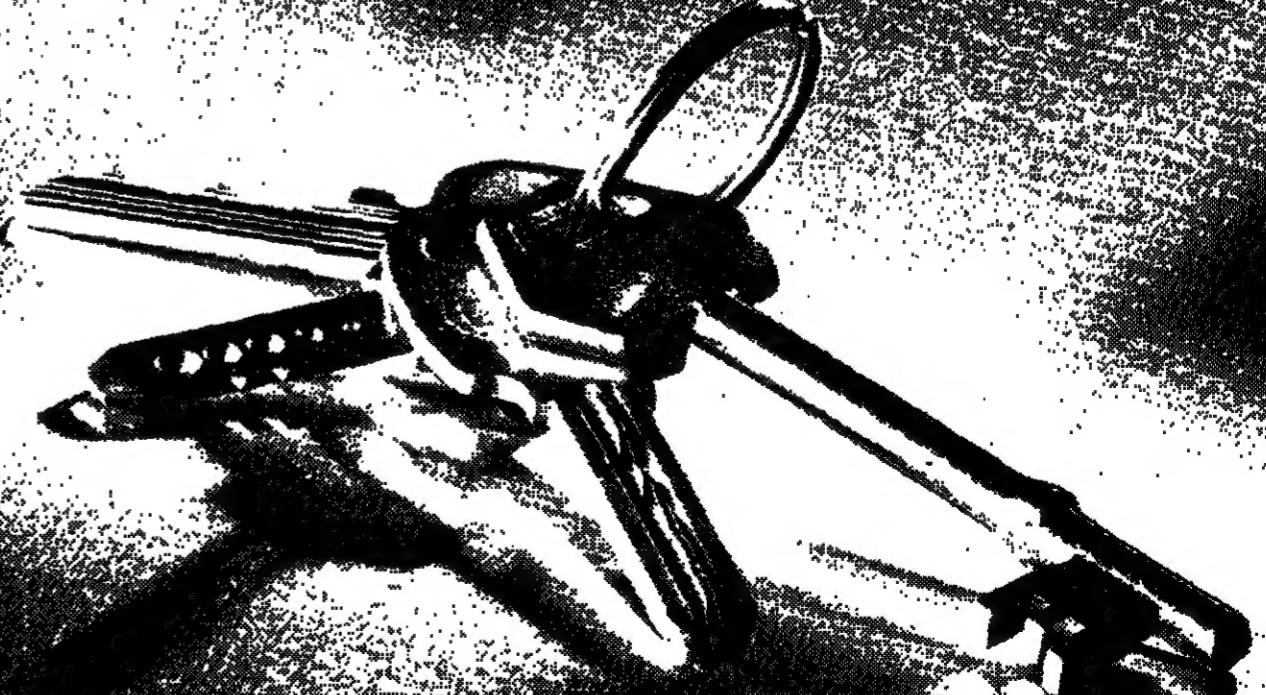
The result has been that for the average public company in the Netherlands, the return on equity has doubled to 12 percent, while manufacturing has soared. It is 40 percent above the level at the start of the 1980s and has thus increased by about four times the average elsewhere in the European Community.

The new emphasis on streamlining the Netherlands' industrial base and making Dutch manufacturing more competitive has paid political dividends for Mr. Lubbers. When he took his center-right coalition to the polls in May of last year, he was re-elected to a second term with a comparatively safe margin by Dutch political standards.

The view from outside the Netherlands of the Lubbers

Continued on page 8

Why our country has a great many doors



"God created the world, but the Dutch made Holland." That's how one observer tried to define the greatness of the Netherlands.

A fitting remark, in our opinion. Because it says worlds about the massive efforts the Dutch have made to turn their damp and marshy country into a prosperous nation.

The never-ending struggle against the sea has always played a major role. But equally important was the intensive world trade which allowed this insignificant 17th-century Holland to develop into an economic power of enormous significance.

The repercussions of those past efforts can still be felt today. It's no coincidence, for example, that the Netherlands is one of the world's most internationally oriented countries.

That it has such a highly developed infrastructure. A strong private sector and a stable currency. Not to mention its extensive financial and economic ex-

perience and know-how. All of which adds up to an extremely interesting picture, particularly for foreign investors.

The efficient domestic organisation of the Netherlands is no coincidence either. After all, a small and densely populated country can only operate efficiently with the help of a finely tuned organisation.

As soon as you decide to invest in the Netherlands, you'll become pleasantly acquainted with this high degree of organisation. And you'll discover that, thanks in part to our country's compact size, we can open a great many doors for you. No matter which location you choose.

You'll always find government agencies and institutions relatively close to your base of operations. Which provides you with quick access to all the facilities you need.

So you can work efficiently. Save a lot of valuable time. And achieve high returns. In order to make

expert advice available to you from the very start, we've set up the Netherlands Foreign Investment Agency. An organisation which is there to help you, with the sober realism you'd expect from the Dutch.

We also open doors for you. By advising you on the best possible site for your operations. By showing you a wide range of distribution and transport services. And by familiarising you with the world of subsidies. We'll also establish the necessary contacts. And provide you - upon request - with a careful cash-flow analysis.

In short, our agency will make every effort to ensure that your move to the Netherlands is a successful undertaking.

It's up to you to take the first step. If you would like more detailed information about investing in the

Netherlands, write or call us. Or contact our consultant in your own country.

In the Netherlands: Netherlands Foreign Investment Agency, Office for Europe, P.O. Box 20101, 2500 EC The Hague. Mr. Hubert Tabbers, Phone: (31) 701797029, 797645.

In the United Kingdom: Peter Biddlecombe Associates, 6th Floor, 6 Vigo Street, London W1X 1AH, Phone: (1) 4375927.

NETHERLANDS FOREIGN INVESTMENT AGENCY

MINISTRY OF ECONOMIC AFFAIRS

The Netherlands. A great country for investment.

To Cut Health Costs, Dutch Test Competition

By Ronald van de Krol

AMSTERDAM — Four Dutch hospitals are soon to find themselves pushed into competition with a commercially operated health clinic as part of a government experiment aimed at finding ways to control the skyrocketing cost of the public health system.

Starting in January, the four hospitals in and around the city of Nijmegen will each be required to set up a diagnostic clinic to compete with a private clinic that will be run by Dr. J.B.J. Boerema, an urologist who hopes to create a chain of private health clinics in the country.

The experiment is designed to see which side — the traditional hospitals or the profit-minded private clinics — can carry out blood tests and other diagnostic examinations at the lowest price and with the highest degree of care.

"The goal is also to see if this kind of set-up is even possible in Holland. So far, the present system makes no room for the profit motive," said a spokeswoman for the Ministry of Welfare, Health and Cultural Affairs.

Despite the novelty of the Nijmegen experiment, the Netherlands, with its long tradition of state-regulated public health care, is not on the verge of privatizing health care.

But the fact that the experiment is taking place at all reflects the sense of urgency about deciding how to finance the extensive public health system in the years ahead.

The need to make decisions for the future is especially acute because of the "graying" of the population and the continued slump in revenue from the country's natural gas fields that have fueled and sustained its social welfare system since the late 1950s.

"There have been many number of reports in

The experiment reflects a new sense of urgency about finding a solution.

ment age. In 2010, for example, about 3.56 million Dutch people will be over retirement age, twice as many as in 1987, but the overall population is not expected to be significantly higher than today's 14.57 million.

With this in mind, the government appointed a panel headed by Wisse Dekker, former president of the Philips electronics group, to draw up recommendations for the future structure and financing of the health system.

The so-called Dekker Commission recommended earlier this year a radical restructuring of the health insurance system.

Its overall recommendations are complex, but they boil down to this: the national health insurance scheme should be transformed into a compulsory, basic package covering 85 percent of possible health risks and costs, such as visits to the doctor, hospitalization and surgery. People would then have the option of taking out private health insurance to protect themselves against the remaining 15 percent of potential health problems and costs, such as dentistry, physical therapy and medicines.

The commission argues that health care costs can be kept down by injecting into the system more competition among health insurers and by making patients more aware of the true costs of care by, for example, giving them the choice of whether or not to take out supplementary private coverage. But it also rejects the idea of giving market forces free rein.

"The proposed strengthening of the market orientation of the system is meant only to create greater flexibility . . . The quality of and access to care must be safeguarded under all conditions," it said.

Under the current system, about 70 percent of the population falls under a compulsory state insurance scheme that provides most services free of charge, such as treatment by

doctors and specialists, stays in general and psychiatric hospitals, medicines, and some dental work.

To qualify, people must earn less than 49,150 guilders (\$24,750) per year. The insurance premiums are roughly equivalent to 10 percent of wages, with both employees and employers contributing to the costs. People who earn more than 49,150 guilders are free to take out policies from private insurance companies.

If the Dekker Commission report is implemented, the division of employees into compulsory and privately insured groups would end, but people who once enjoyed full coverage under the old scheme would now be covered for only 85 percent of risks if they do not take out additional private insurance.

The government has yet to take a firm stand on the commission's findings, but it is not expected to endorse them in their entirety. Parliament is to debate the report this fall.

Lower income groups would see the quality of their health care decline if they could not afford the extra private insurance. People with higher earnings, by contrast, would have little difficulty in taking out additional insurance.

"People living on state benefits will hardly be prepared to insure themselves against the 15 percent portion that is not included in the basic health package," the head of Utrecht's health service wrote in a recent newspaper article. "If they can't pay, the social welfare office will have to foot the bill provided, that is, it is able to do so. If it can't, then we'll have the same size of affairs as in the U.S., where large groups of people have no access to certain types of care."

RON VAN DE KROL, a journalist based in Amsterdam, helped coordinate this report.



John Coppe-van Hasselt

Check or checkmate: Living longer means higher health costs.

THE NETHERLANDS: GATEWAY TO EUROPE

- * IDEAL GEOGRAPHIC SITUATION
- * ADEQUATE INFRASTRUCTURE
- * LOGISTIC FACILITIES
- * EFFICIENT CUSTOMS SYSTEM
- * EXTENSIVE BORDERCROSSING TRANSPORT
- * MODERN SEA- AND AIRPORTS



for further information:

Holland International Distribution Center
PO. Box 1069 2280 CB Rijswijk (The Hague)
Telephone: +31 70-907881
Telex: +31 70-906363

Economic Front: Austere Years Bring Some Signs of Relief

Continued from page 7

government's economic management is also moderately upbeat. Economic analysts at the Paris-based Organization for Economic Cooperation and Development (OECD) believe that the past five years have seen some significant accomplishments.

"In many respects," said the OECD's experts recently, "the new strategy adopted by the authorities in 1982 has had a considerable measure of success: Growth of output, investment and employment have all increased, the jobless rate has declined, the central government deficit has been substantially cut back and the inflation rate is one of the lowest in the OECD area. Furthermore, with domestic demand beginning to take over from exports, growth in 1986 was more soundly based." "However," the OECD's analy-

sis added, "these favorable developments cannot mask the large imbalances that remain. At about 13 percent of the labor force in 1986, the unemployment rate is still one of the highest in Europe. The central government deficit is in excess of 6 percent of national income, resulting in an increase in public debt which has now reached a level equivalent to 70 percent of GNP."

Mr. Ruding's reading of the economic situation has nevertheless been upbeat enough to permit him to relax some of the stringency that has been such a hallmark of the Lubbers government since 1982. In mid-September, at the *Prinsjesdag* ceremonies in The Hague that mark the opening of the parliamentary year, Mr. Ruding unveiled a 1988 budget that was mild by the standards of previous years and had as its centerpiece 1.35 billion guilders (\$670 million) in tax relief.

The new budget is, however, hardly a giveaway package. The spending cuts that have sliced deep into the country's public sector and its sprawling government departments are to continue next year. Civil servants' salaries are to be reduced, the payment of certain investment subsidies is being temporarily frozen, welfare benefits

are to be shrunk and the budgets of government departments also are to be cut.

In all, the government spending cuts next year will total 7 billion guilders, so once extra expenditures for 1988 are taken into account, the net saving works out at some 4 billion guilders. That will reduce the central government budget deficit by 0.4 percent so that it will stand at 7.2 percent of the national income (the Netherlands' version of GDP, which allows for depreciation).

In short, Mr. Ruding's decision to relax economic austerity means that the government will marginally overshoot its own target of reducing its 1988 budget deficit to 7 percent of national income. Total spending will be 168 billion guilders and revenues will be 144.4 billion guilders, and the public sector borrowing requirement, at 0.4 percent, will be slightly higher than this year's 0.3 percent.

The government's medium-term strategy, encompassing the budgets between 1987-1990, has four basic targets: to further reduce the budget deficit to 5 percent of national income; to avoid increases in income tax and social insurance contributions; to further cut the number of unemployed from 700,000 today to 500,000 by 1990, and to stabilize both the cost of social benefits and the incomes that can be derived from them.

Yet the outlook for the Netherlands' extremely vulnerable export-minded open economy is not rosy. Although the Lubbers government has performed creditably in such areas as job creation, where it has made some encouraging inroads into the 1985 unemployment total of 840,000 people, and in the stimulation of a more dynamic climate of enterprise, the forecasters paint a somber picture. The OECD's forecast points to

slower output growth and weaker export performance, with a consequent deterioration of the balance between revenue and public spending. The Central Plan Bureau, a semi-independent agency, sees the Dutch economy expressed as GDP dropping by a half a point to 1 percent next year, which would push it substantially down against the expected European Community average of 2 percent.

Growth has understandably been the chief victim of the Ruding austerity drive. Since 1982, it has averaged only 1.9 percent a year, against an EC average of 2.2 percent, and now even official government forecasts see still greater stagnation during 1988. For Mr. Ruding, the reform and streamlining of the economy represents a long uphill road.

GILES MERRITT is a journalist based in Brussels.

A case for stepping on it.

Engineers in the automobile industry are developing sensational ideas for replacing mechanical constructions with modern electronics. But some ideas are too advanced for practical application. For example the petrol cable.

The idea is to install a tiny transmitter under the accelerator, which would send impulses to a precision receiver near the carburetor or the fuel injector. This receiver would control the fuel flow which the driver regulates via the accelerator pedal. But fine electronic components like these are extremely vulnerable.

A case was needed to protect the components from salt, moisture, oil and chemicals. One strong enough to hold up under extreme conditions, including fluctuations from the lowest to the highest temperatures. And the impact of severe shocks.

The solution was found in the laboratories of DSM, one of Europe's leading chemical concerns. That's where some 1500 research employees daily develop new synthetics that keep the automobile industry moving.

DSM

If we don't have a solution, we find one.

And how right he is. He and who has them, the tre for him and 445,000* well to of NRC Handelsblad - the on Holland. Its consistently high only - daily medium for rea plus demanding consumers purchasing power.

NRC Handelsblad, incom

For information, please contact our repre

Office, Room 609, 740122 28 PARIS

or 2610450, GENEVE, Comme, France

or 2174170, WIEN, Austria

or 02174170, WIEN, Austria

Amsterdam Confronts London With Technology and Tradition

By Ronald van de Krol

AMSTERDAM — By this time next year, the Amsterdam Stock Exchange will have reorganized and redesigned its trading floor to accommodate the arrival of video screens and other computer equipment that is intended to keep Amsterdam in step with the technological revolution on world financial markets.

"To put it simply, the jobber's order book is going to be fed into a video screen" is how Johan Kooy, director of data processing at the bourse, recently described the changes ahead.

But unlike London, which in last year's "Big Bang" virtually abolished the trading floor in favor of trading via computer terminals, Amsterdam plans to stop

well short of allowing market participants to trade directly through the exchange's new computer hardware and software; the trading floor will continue to exist, at least for the time being.

This two-pronged approach — introducing far-reaching automation while retaining the bourse floor — sums up Amsterdam's response to the challenges of Big Bang and the threat that trading in Dutch shares and bonds will gradually seep even further into the London market.

In an interview, Baron van Ittersum, chairman of the Amsterdam exchange, said that the automation project — which is to be modeled on Chicago's Midwest Stock Exchange and carried out with its help — is aimed at making share and bond trading in Amsterdam as cost-effective as possible so that investors will prefer to do their

trading in guilder paper here rather than in London.

The first phase of the multiyear project will concentrate on the automation of routing orders and trading information, to be followed later by clearing and settling systems and price information. The total cost of the stock exchange's transformation is estimated at up to 30 million guilders (about \$15 million).

Automation is only one of Amsterdam's responses to the Big Bang challenge. Last year, it introduced the Amsterdam Interprofessional Market System (AIM) which, similar to developments in London, does away with fixed commissions and allows institutional investors to trade on a net basis with banks and brokers in deals involving at least one million guilders in shares or 2.5 million guilders in bonds. The deals

officially take place outside the regular market but are seen as a way of persuading institutional investors to continue to do business in Amsterdam.

In addition, the Amsterdam financial community successfully persuaded the Dutch Finance Ministry to cap the 0.12 percent stamp tax on Dutch share and bond transactions at 1,200 guilders, effectively abolishing the tax on deals worth more than one million guilders and thereby stimulating block trading.

The creation of AIM has halted and also slightly reduced the seepage of business to London, Baron van Ittersum said. "The stamp tax cap also helped put us on a more equal basis with London." He added that the exchange would still like to see the tax scrapped altogether. Bankers estimate that London now accounts for about 20 percent of turnover in Dutch shares and bonds, down from 30 percent only two years ago.

Baron van Ittersum described Amsterdam's competitive strategy this way: "Keep the guilder market in the Netherlands by doing away with the bourse tax and by other measures, but at the same time set up an infrastructure to attract trading in U.S. and Japanese stocks to Amsterdam when their own markets are closed."

He said the main difference between Amsterdam and London was that London had abandoned a "central" or "auction" system of trading in which supply and demand of the entire market are brought together at a central point, in favor of a "dealers" system, in which trading is a bilateral transaction between two parties.

"In Amsterdam we do things differently," he said. "We are maintaining the central market, but alongside that we have also created AIM, which is essentially a dealers' system along the lines of London. Our strategy is to allow both markets to function side-by-side and give the parties the choice between one system or the other."

The question of whether the traditional trading floor will always remain a feature of Amsterdam is ultimately up to stock exchange members, Baron van Ittersum said. Opinion in the Dutch investment community varies widely on how necessary the floor is in modern share trading, and whether the Amsterdam floor will continue to exist in the long term.

Jan Vroegop, a director of Amsterdam-Rotterdam Bank (Amro Bank) and head of its guilder treasury department, said that looking at prices on a video screen did not

provide a sufficient guide to the market climate. "I believe that seeing each other on the bourse floor, feeling the atmosphere and the levels of activity and inactivity there, and observing your competitors, your colleagues and the jobbers all contribute to your knowledge of the market," he said.

Mr. Vroegop said this was illustrated by the chaotic conditions in London in early August, when base rates rose unexpectedly and the stock market dropped sharply.

Many dealers simply abandoned their screens and stopped trading because they no longer had any sense of the market, he said. In Amsterdam, by contrast, face-to-face trading on the bourse floor provides a form of "social control" that ensures that market participants will continue to trade.

But Tom van Dort, managing director of Morgan Bank Nederland NV, said he saw no reason why share trading in the Netherlands could not be done by telephone and by screen as in either London or the NASDAQ over-the-counter market in New York.

"For professional market participants, a trading floor is not at all necessary, though it may be necessary as a way of protecting the small investor," he said. "Even now, when a Dutch pension fund does business directly with people in London, no exchange floor is ever involved."

THE PRIVATE placement market in the Netherlands is another example of a large market that exists without a formal trading floor; worldwide, the best example of a huge market that functions well without a trading floor is the foreign exchange market, he said.

"And if there were ever a market that depends on sentiment and mood, it's foreign exchange. But you can chat just as easily about market sentiment on the telephone as you can on a trading floor," he said.

While discussion continues about the eventual future of the bourse floor in Amsterdam, banks and other financial institutions are looking critically at the Amsterdam system of "single capacity" trading that requires that all orders for shares and bonds (except those in the AIM system) be executed via the Amsterdam *hoeckman*, whose function is similar to the former jobber's role in London or the specialist's role in the United States.

Dutch banks are frequently frustrated by this form of trading, as you can see on a trading floor," he said.



Traders on the floor of the Amsterdam Stock Exchange.

John Capo von Hassell

saying the *hoeckman* often does not have the financial strength to quote prices on large deals and, therefore, sometimes stands in the way of transactions being done.

In the past few years, various *hoeckman* firms have merged or strengthened their capital base to meet the challenge of doing business in the 1980s. Baron van Ittersum said he expected this trend towards larger and stronger *hoeckman* firms to continue.

But Mr. van Dort of the Morgan Bank said the Amsterdam market was likely to remain fundamentally imbalanced between the relatively small *hoeckman* firms and the market's major class of players — Dutch pension funds whose portfolios of stocks, bonds and property run into the billions of guilders.

"Under the present system, only the *hoeckman* firms are allowed to be market makers, but often they simply can't because they don't have the capital strength," he said.

Mr. van Dort said that Amsterdam should be glad that several London houses were prepared to make a market in Dutch paper because this injected needed liquidity into the guilder market.

He said an "open broker dealer system" would be a better model for Amsterdam, allowing market

participants to trade among themselves, either directly or through a broker.

Another frequent complaint about the present system is the lack, in practice, of a strict system of clearing and settling transactions. Amro Bank's Mr. Vroegop said the *hoeckman* firms were always the link in the chain to pay when a deal is struck, meaning that other market participants, such as the banks, end up effectively financing the *hoeckman*.

A "crystal-clear" clearing and settlement was necessary to keep Amsterdam abreast with foreign markets but also to meet the requirements of modern cash management used by the banks' customers, he said.

Despite some imperfections in the Amsterdam system, Mr. Vroegop said he was satisfied so far with Amsterdam's ability to compete with other financial centers, including London. Initial expectations that post-Big Bang London would lure a significant amount of trading in Dutch, German and other foreign shares or bonds away from their home markets have proved to be exaggerated.

The 12 months since Big Bang have shown that it is exceedingly difficult and risky for financial houses in one center to trade shares that have traditionally belonged in another, Mr. Vroegop said.

"Cultural differences exist from one market to another in how shares are traded or valued. You cannot simply take the price/earnings ratio of a Dutch stock, compare it with that of an Italian, German or Japanese share, and decide which one is undervalued. You need home market knowledge," he said.

Mr. Vroegop and other Dutch bankers cautioned against expecting too much from the stock exchange's plans to stimulate trading in U.S. and Japanese shares in Amsterdam using the new, simplified depository certificates called Amsterdam Security Account System (ASAS).

The bourse, drawing on its reputation as an international exchange that lists more foreign shares than Dutch ones, hopes to boost such trade with the help of Japanese and U.S. members of the Amsterdam stock exchange. Eventually, the exchange hopes Amsterdam will be used by American investors as a sort of pre-New York or post-Tokyo market when those centers are closed.

But the best way of developing such a market in Amsterdam would be to persuade other European bourses to join in to help create one uniform system for trading U.S. and Japanese stock in the continental European time zone, Mr. Vroegop said.

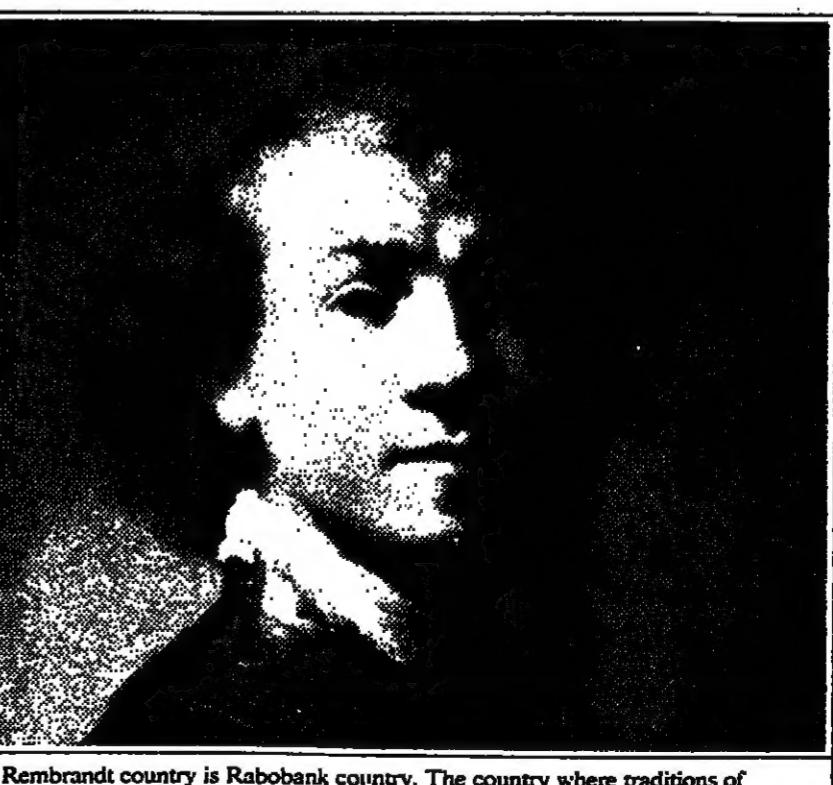
Rabobank. Your partner for business with the Netherlands.

Rabobank is a Dutch cooperative banking institution with total assets exceeding 140 billion Dutch guilders. It ranks among the largest banks in the world.

Rabobank - with 2300 offices in the Netherlands - derives its strength mainly from its dominant position in the domestic market, especially in Dutch agriculture and agribusiness.

Being deeply involved in these particular sectors of the number two exporting country of agricultural products in the world, Rabobank has a sound knowledge of international trade financing.

Member of the Unic Banking Group



Rembrandt country is Rabobank country. The country where traditions of excellence continue to flourish.

DOWN TO EARTH

TO KNOW YOUR BANK, KNOW YOUR MAN • DOWN TO EARTH, DOWN TO BUSINESS • HOLLAND'S LARGEST INTERNATIONAL BANK • CONSISTENT, SOBER, KNOWLEDGEABLE • VERY DUTCH • PATIENTLY BUILDING A NETWORK • OVER 250 FOREIGN BRANCHES, 42 COUNTRIES, 5 CONTINENTS • AT HOME IN ALL FINANCIAL CENTERS • ADAPTABLE • MOVING IN TO STAY • THE DUTCH BANKER • OUR TOTAL ASSETS ARE NOW OVER US \$ 74,941,000,000* • AND GROWING • MEET US IN YOUR OWN LANGUAGE • WHEREVER YOU ARE •

ABN Bank THE DUTCH BANKER

*Rate of exchange 30-6-1987 US\$ 1. - Dfl. 2.059

Head Office: Algemene Bank Nederland, 32 Vijzelstraat, P.O. Box 669, 1000 EG Amsterdam, tel. (020) 299111, telex 11417.

Rabobank 

Rembrandt country is Rabobank country.

Rabobank Nederland, Croeselaan 18, 3521 CB Utrecht, the Netherlands. Telex 40200. New York, London, Antwerp, Paris, Singapore, Hong Kong, Jakarta, Curaçao, ADCA-BANK (Frankfurt, Berlin, Bonn, Düsseldorf, Hamburg, Hanover, Munich, Stuttgart).

Aladdin's

As Gas Slu

By George Gudzakas

THE HAGUE — With the new stock exchange in the Netherlands, the question is whether the market will be able to compete with London and New York. The answer is not clear-cut, but the new exchange has the potential to become a major player in the international financial market.

The new exchange, which opened in August, has already attracted some foreign participation, including a 10 percent stake from the New York Stock Exchange.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

The new exchange has the potential to become a major player in the international financial market.

VAN M

"IN VOLUME WE

THE FIRST 10 IN

STOCKBROKER

Amsterdam

European O

Effect

Van Me

Keizer

1016 D

The Ne

That Sinking Feeling ■ New Money for Growth

As Gas Slumps, So Goes Land

By George Gudanskas

THE HAGUE — With the fall in gas revenues in the Netherlands comes another sinking feeling for the Dutch — the land over the huge gas field in Groningen is subsiding.

Like a large balloon losing its air, the gas field in the northeastern part of the country, which has given up half of its known reserves since its discovery in 1959, is losing pressure, ever so slowly, so that over the next half century the earth above it will drop slightly.

The phenomenon, called subsidence, poses a costly problem of adjustments in this low-lying country.

"Our problem is that we're a very flat country and a low country, so that what's happening is we expect a disturbance in the water household [table] on the top. So then you have to adjust things," said Chris Staudt, director of the Netherlands Geological Survey.

For instance, in the port town of Delfzijl, with its modern yacht harbor and windmill in the village center, expensive engineering projects will have to be undertaken to cause "liftage" as the land subsides and water levels rise.

Hundreds of bridges and canals that criss-cross an estimated 900 square kilometers (342 square mile) area will have to be altered as the Earth turns into a broad soup bowl whose center is expected to dip from 50 to 75 centimeters (20 to 30 inches).

A 650 million guilder (\$325 million) has been set up to cover the costs of these projects, officials said, and a commission has been established to examine claims and to study ways to prevent damage.

The authorities say that the population is not expected to be endangered because the change in the landscape will be so gradual it will go almost unnoticed.

"This is perhaps, in terms of public opinion,

quite a concern," said Jean Gerin, managing director of Petroland, one of the many companies in the Netherlands searching for and exploiting gas and oil reserves.

"But, in reality," he said, "I can tell you definitely, scientifically as well as technically, this is not a big problem."

Pipes buried in the ground will not suddenly surface like bones in a forgotten cemetery. Nor will vehicles vanish into the ground with a whoosh. And no houses will crack and crumble, the experts say, although there are those who argue to the contrary.

"It's very slow, it's very gradual, and it's a flat movement," said Frank Dunt, spokesman for the Netherlands Oil movement, the joint Shell-Exxon venture operating the field, which is the largest in the Netherlands. Unlike a cave-in, he said, "it's a total movement in the Earth's layers to the whole area sinks."

There are, of course, people who think otherwise, people who always disagree," said Wiel G.J. Huijzen, a government energy specialist. He and others suggested that those disagreeing might be trying to take advantage of money made available to cover damage caused by subsidence.

The changes will be far less dramatic than those that began two years ago in the Ekofisk field in the North Sea off Norway, government officials said. There, huge oil and gas rigs and their crews were endangered when the seabed suddenly began sinking by meters, instead of centimeters, causing great concern and costly countermeasures.

"We have to be very, very careful," Mr. Huijzen said, "that it is not compared to what happened in Norway. It's completely different. It just cannot be compared."

The main difference is that Groningen gas, thousands of meters deep, is contained in sandstone that is capped by a thick layer of rock salt.

Ekofisk's field was covered by soft chalk,

according to Mr. Staudt, the geological survey director.

"We are lucky it's sandstone, so that the total compression of the sandstone in itself will only be very small," he said, adding that the salt layer also absorbs small movements in the gas field.

"But, of course, there will be some subsidence," he added. "It's a consequence of taking something out."

If the Groningen phenomenon is left unattended, however, a shallow lake 40 kilometers wide will form where the subsidence centers, as rain water collects and ground water levels rise to the Earth's surface.

Significant amounts of new pumping will be needed, authorities said, to handle the water problems in this sparsely populated province of farms and villages already at or below sea level.

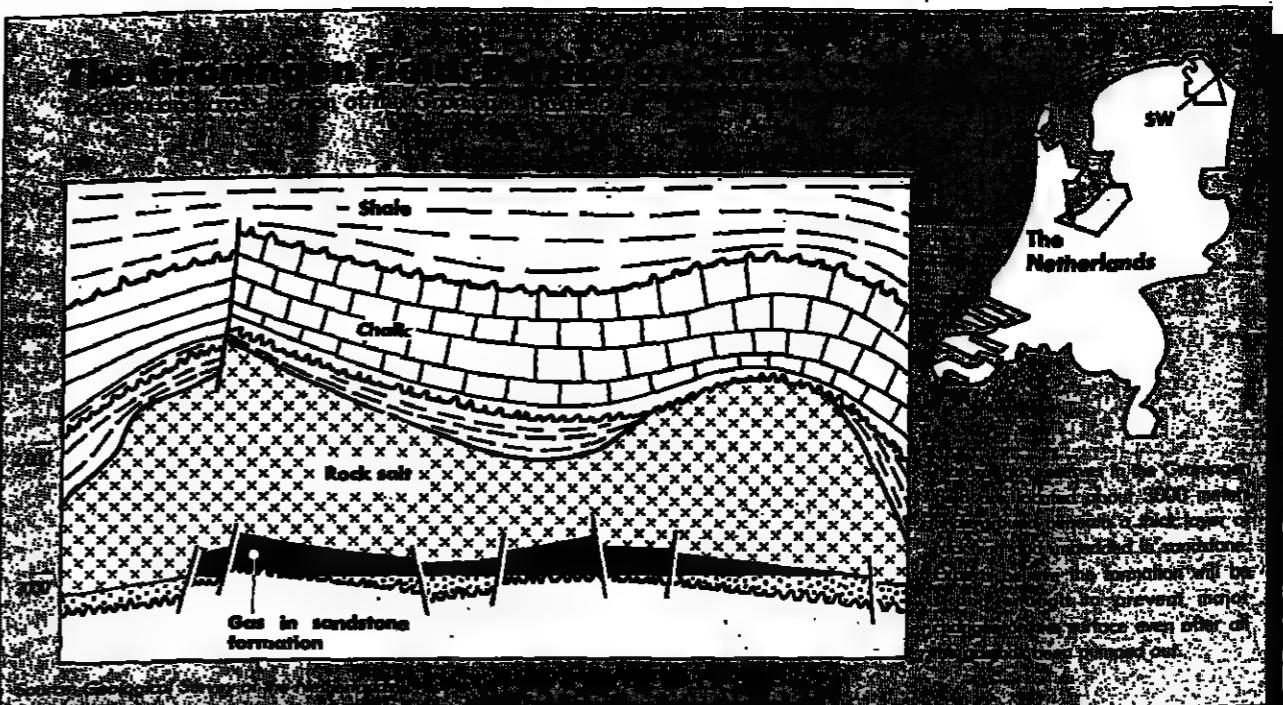
In addition, new canals will have to be dug and more sluices, flood gates and dams constructed, they said.

Mr. Dunt, the spokesman for the Nederlandse Aardolie Maatschappij (NAM), the Shell-Exxon operation, explained: "Yes, if nothing were done you would completely destroy the entire harbor [which] lakes and canals and so on. And the protection along the coastline wouldn't be on the right level anymore. So when we do have this big wave every hundred years, then the northern part of the country could be flooded — the harbor area, not the dikes."

The task ahead is "to see and prevent that," he said. "And that's no problem. The money is there, the knowledge is there, and the works will be carried out in the next 10 years."

A fund totaling 650 million guilders has been created to cover the costs, such as studies and work projects that will have to be undertaken. Officials said that the fund was calculated according to possible needs and is open-ended.

"More important is that there is an agree-



Richard Vines/HT

ment between the NAM and local authorities — with the province of Groningen — when measures must be taken. NAM will pay for them," said Peter A. Scholten, director for general energy policy and mines in the Ministry of Economic Affairs.

In addition to the fund, a six-member independent commission was established in 1984 to work with Shell-Exxon and Groningen officials to review claims for damage and to recommend measures to prevent future damage.

In its report for 1986, the commission — of whose members are nominated by NAM and three by the province — said that so far it has paid out more than 9.5 million guilders in claims plus 11.6 million guilders for studies and the like.

The largest payment last year, 3 million guilders, was to deepen sluices in the village of Gaardteken in anticipation of setting terrain there.

He dismissed reports by some people who said that cracks in their homes were due to the sinking caused by the withdrawal of gas in the province.

Jan Abrahamse, chief editor of a 35,000 circulation magazine, Wabbenbulletin, an environmental and geographical publication distributed in the Netherlands, West Germany and Denmark, agreed that some of these reports were baseless.

The Groningen-based editor said that he had personally examined certain claims and found them untrue.

The main worry for the province brought on by subsidence involves water, he said, with pumping and other measures needed where none was needed before because runoffs and rivers flowed naturally to the sea.

"That will be a big problem," he said.

Farmers usually are the first to know when the water or the land is changing, said Pieter Bakker, chief of external communications for Netherlands Gasunie, the sole distributor of gas from the Groningen field. And he added, "For years, we haven't heard from them."

Investment Surges on Cheaper Oil, Higher Corporate Profitability

By Souja Mooradian

AMSTERDAM — Cheap oil, deflation, a stable government, a healthy economy, higher corporate profitability and a quiet labor market have together provided the impetus for a major surge of investment in the Netherlands over the last 18 months.

Last year saw a record increase in investment — up 11.5 percent from 1985. This year, the government projected an increase of only 5 percent, but companies are continuing to take advantage of cheaper steel and oil prices to modernize or build new facilities.

And although profit margins have come under pressure because of the guilder's strength within the European Monetary System, turnover has been higher, resulting in growth. With higher corporate profitability, companies are retaining their earnings and investing them in expansion.

In previous years, inward direct investment had been heavily depressed by repatriation of balances by foreign parent companies, according to De Nederlandsche Bank. But the level of investment was so high that 1986 actually saw net lending from foreign parent companies.

According to the U.S. Commerce Department, direct U.S. investment in developed countries increased by 13 percent in 1986. "Among these countries," it said, "the largest increase — \$4.6 billion — was in the Netherlands.

After major investments in the

energy sector were put on ice last year because of weak oil prices, there has been a spurt of investment in this sector. Most of the money is now going into major restructuring programs.

More fundamental is renewed confidence in the offshore sector; almost \$2 billion is slated for new drilling and production platforms next year by Pennzoil and Petroland. These are the first investments in the offshore industry since the oil price fell last year. At that time, the Nederlandse Aardolie Maatschappij (50 percent Exxon, 50 percent Royal Dutch/Shell) decided to shelve a 2 billion guilder investment in the "P3" oil and gas project. This year, NAM invested 1 billion guilders and will increase its investments to 2 billion for 1988.

For instance, the Dutch subsidiary of Texaco is spending 50 million guilders (\$25 million) to revamp and expand its refinery at Pernis. Texaco currently holds second position in the Dutch automobile gas market behind Shell.

The chemical sector has also drawn huge investments despite the Environment Ministry's tough restrictions on the industry. Investments totaled 3 billion guilders last year and are expected to reach 3.7 billion guilders this year. Royal Dutch/Shell, for example, has stepped up a 500 million guilder investment program that lay dormant for a year.

The chemicals sector has for many years been vital to the Dutch economy and has drawn huge investments (17 percent of total Dutch industry in 1986) in the last two years. But De Nederlandsche Bank has warned that the Environment Ministry's policies may make some new investors in this sector shy away from the Netherlands.

SONJA MOORADIAN is the Netherlands correspondent for *Business International*.

Last year saw a record increase in investment.

lands as a site for new production facilities.

The lion's share of investment in research and development comes from the chemicals sector.

Investments in the energy sector have also shown a willingness to invest more.

Earlier this year, Elsevier NV, a publishing house, spent 500 million guilders on nearly half the shares of a smaller publisher, Kluwer NV; the Woeliers Sam-

son Group spent around 500 million guilders in the other half.

Douwe Egberts, tobacco and coffee merchants (94.5 percent Sara Lee Corp.), took a major step

in diversifying its business when it purchased Akzo and Royal Dutch/Shell's consumer products division for 1.25 billion guilders. The fast-food chain McDonald's will more than double the number of restaurants it has in the Netherlands, with an investment of 100 million guilders over the next few years.

VAN MEER&CO NV

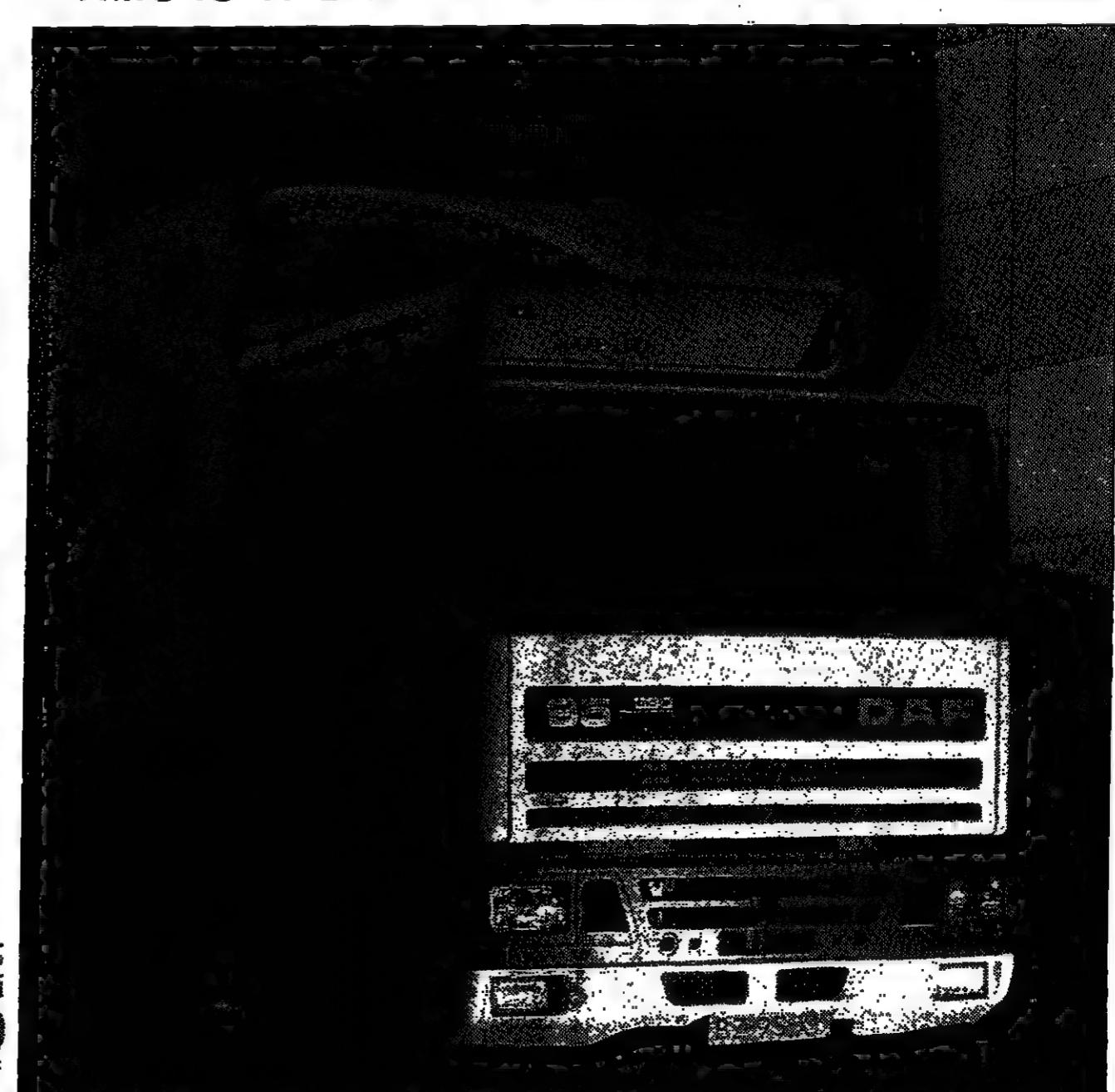
"IN VOLUME WE DO NOT BELONG TO THE FIRST 10 IN HOLLAND. BUT AS A STOCKBROKER WE ARE ONE OF THE BEST"

Amsterdam Stock Exchange
European Options Exchange

131-20-268585

Effectenbank
Van Meer & Co. N.V.
Keizergracht 206
1016 DX Amsterdam
The Netherlands

CONCEPT
95



The Concept 95 development programme was initiated with one goal in mind.

To research, develop, test and produce a totally new truck.

Not an extension of our existing heavy truck range, but a radical departure. The first of the next generation.

And to achieve this goal, the Concept 95 development programme was the most thorough and most exhaustive we've ever undertaken.

One that involved market research, transport analysis, in-depth ergonomic studies and an investment of time and dedication that exceeds pure finance.

The end result is a truck against which all other new trucks will be measured.

It was the most aerodynamically efficient cab available. A new engine that refines the fuel efficiency of the proven ATI system.

A unique electronic air suspension system, providing heightened levels of driver comfort and added load protection.

All only a small sample of what makes the DAF 95 truck the perfect combination of function and style.

A combination that gives both driver and operator the levels of comfort, reliability and profitability needed to stay ahead in today's market and, more importantly, the market of the future.

DAF Trucks

THE FUTURE IS NOW REALITY
Geldropseweg 303, 5645 TK Eindhoven, Holland
Tel.: Holland (040-164911).

The Hague Burnishes A Lively New Image

By George Gudanskas

THE HAGUE — Royal residence and seat of government are the words most often used to describe this unsung city founded more than 700 years ago at the dunes of the North Sea.

While called charming and historic by some who know it, the less charitable term The Hague dull, gray, bureaucratic, a sleepy community compared to the bustling Gateway-to-Europe capital of Amsterdam.

"That's long over," said Ad J.E. Havermans, the enthusiastic and energetic burgomaster and general promoter of The Hague, one of the four largest Dutch cities. "That has changed, very much changed in the last few years. We have seen a new spirit in the city."

The burgomaster and others say a combination of things have happened to infuse new life and vitality into the community, enhancing its international allure.

These include the fact that Queen Beatrix has chosen to make The Hague her official home and working place. She made the decision in 1982 and has since sparked interest in revising The Hague's gray-suit image. Burgomaster Havermans was appointed by the crown in 1985.

In addition, the city has seen the renovation of a major arts museum, has opened a complex to house the Hague Philharmonic and the Netherlands Dance Theater and has completed much-needed updating of the nearby sea-side resort of Scheveningen.

Concentrated in Amsterdam for the past decade, the Holland Festival, one of Europe's oldest cultural festivals, is coordinating with The Hague to have part of its activities, dance, performed in the city. Major modern art exhibitions have also been attracted to The Hague.

"Now, we don't have to go to Amsterdam anymore," is a common refrain among The Hague's more than half a million inhabitants, including young people who find trendy discos appearing on the night-life scene.

Tourists leaving the beaten path also are discovering this city of wide avenues and old mansions, aided by a well-organized and coordinated promotion effort of city officials and the Netherlands Board of Tourism.

Mr. Havermans who previously ran a small town in the eastern Netherlands, is emphasizing not only the "international character" of The Hague — with its more than 60 embassies, foreign schools, world courts and other such organizations — but its accessibility from other parts of the globe and its services for multinational businesses.

"The Hague is in all respects the right city for companies and organizations to settle in Europe," he said in the opening statement of a booklet about the city.

"Total product" is a phrase used by both Mr. Havermans and by Hans Cornelissen, managing director of the tourism board, when they discuss efforts to promote the historical and cultural attributes of the Netherlands and



The Nederlands Dans Theater is now housed in The Hague's new 44-million guilder auditorium.



its major cities of Amsterdam, Rotterdam, The Hague and Utrecht.

Mr. Cornelissen, at ease in the jargon of a sales-marketing man, made it clear in an interview that "Amsterdam was really, and still is, our 'A' product in a total assortment of products we can offer."

But on the question of The Hague's changing image, he credits Mr. Havermans with finding ways to improve it.

"To govern a city is more than just sitting behind your desk," Mr. Cornelissen said. "He has a philosophy and I think this is a new point, that for a city you have to do city marketing — and not only for tourists or government, or industry, no, it's a whole community."

The burgomaster, Mr. Cornelissen said, also sought to get service-industry businesses like banks and insurance companies to locate their headquarters in town. But he did not overlook "people needs," like refurbishing the 17th-century "New" Church or getting the national ballet to make The Hague its home.

However, the theater opened in September

Regrouping of the city's sprawling government offices was also taken up, the tourist board director said. For instance, the Foreign Ministry's 22 offices were finally housed in one new building next to the main railroad station.

On the topic of competition with Amsterdam, Mr. Cornelissen agreed with Amsterdam Mayor Ed van Thijn that none exists.

The Amsterdam mayor, through his spokesman, Gilbert van Stijgeren, said, "You know, there is no such thing as competition between Amsterdam and The Hague. On the contrary, we enjoy the cultural developments in The Hague, such as the theater and other things."

The Hague offers "something different," he explained. For example, Amsterdam produces "ballet of a certain character," or classical, while The Hague produces very modern dance.

The Dutch opera was in The Hague for 20 years, he noted, after being established in Amsterdam. But "the opera has left" because of space problems, "and has gone back to Amsterdam."

However, the theater opened in September

by the queen was built so that it, too, could have operatic performances. So, next year, the opera will give 30 performances in The Hague.

Mr. Cornelissen said, "There is a different image growing and the results are there."

Describing that image, he said, "If I have to sell The Hague, I say it's a pleasant, quiet city with a lot of history, with a lot of culture — in an easy-going way, not hectic — with all the facilities around, with an international atmosphere, but in a quiet way."

Mr. Havermans believes all big cities are basically alike in that they are centers of initiative, ideas and creativity.

"I think many hadn't realized until now that The Hague also had these possibilities, as well as Amsterdam and Rotterdam."

There is another feature in The Hague that is different from Amsterdam, as Frans Kruse, the nation's director-general for employment, has consistently found.

"You can park your car here," he said.

Artists Must Struggle As State Ends Subsidy

By Ronald van de Krol

AMSTERDAM — Dutch artists, once used to drawing a state-backed salary, are locked in an unfamiliar struggle for survival now that the government has halted a policy of paying them a virtually guaranteed income in return for their paintings, murals and sculptures.

The demise of the Visual Artists Assistance Program, called by its Dutch initials BKR, means that for the first time since World War II, thousands of Dutch artists can no longer count on the state as a customer of last resort.

Instead, they are now forced to squeeze a living from the sale of their art on the private art market alone. That may not seem like a startling proposition to artists in other countries, but it marks an abrupt break with the past in the Netherlands.

"The problems have been enormous," said Jan Rombors, an official at Kunstenbond, the artists' union. "Artists who had become used to a fairly secure income suddenly found that it no longer existed." Most have ended up living on state welfare and now find it difficult to pay the rent on their studios or buy art supplies.

The center-right government, which prides itself on its "no-nonsense" reputation, had long been critical of the BKR scheme, saying it was unwieldy and had failed to produce "quality art."

Although quality may have been in short supply, there was no lack of quantity. The policy of buying art to provide artists with a living has produced "painting heaps" and "sculpture mountains" to rival the wine and milk "lakes" of the European Community.

Together, national and local governments purchased around 300,000 works of art during the BKR's 38 years of existence. Some are now displayed in schools, public buildings and Dutch embassies overseas, but the vast majority are gathering dust in government warehouses.

The abolition of the BKR program is expected to cause a number of changes in the lower to middle end of the Dutch art scene. Oil paints are tipped to start giving way to cheaper acrylics, the size of start works is expected to become smaller, and artists will inevitably have to economize on the frames they use.

"Already, we are seeing more watercolors than we did before," according to Johan Pijnenappel of Kunststileen, an Amsterdam "library" that has lent art to the public for a small fee for the past 30 years.

The government argues that its abolition of the subsidy should not be seen as a spending cut because the funds that were once earmarked for the BKR are now used for scholarships for promising artists and for increased spending on the arts at the regional level.

"The BKR program emphasized the artist and the artist's social position," Mr. Frankhuizen said. "The new policy takes art and the quality of art as its departure point, and everything else is derived from that. . . . Artists no longer have a right to a living."

Theo, a 32-year-old painter from a town near Amsterdam, said he is determined to continue painting full-time despite the fact that his monthly welfare check is less than half of what he received in BKR subsidies.

"The biggest hassle is the can-and-mouse game you have to play with the welfare office," he said, requesting that his last name not be used. "You have to prove you're looking for work if you don't want your welfare check to be docked. But of course they know as well as I that there just aren't any paid jobs for artists out there."

They are now forced to squeeze a living from private sales.

The BKR scheme was originally meant as a temporary measure after World War II to prevent artists from having to accept work unrelated to their art. At the beginning, it supported only 100 artists, but their numbers swelled in the 1960s and 1970s as the Dutch welfare state grew, peaking at 3,600 in 1983.

Far from being a temporary measure, many artists received BKR subsidies for 10 years or more.

Arthur Frankhuizen, an official of the Ministry of Welfare, Health and Cultural Affairs who administered the BKR program until January, said the average artist in the scheme received 38,000 guilder (\$19,000) per year, which also included a stipend toward the cost of materials. In its last year, the BKR program cost the government 70 million guilder.

The subsidy system was based on an estimate of how much an artist needed to earn per week to support himself.

"Toward the end, this was fixed at just under 500 guilder for a married artist below the age of 34. So, if the city council bought a painting from him for 10,000 guilder, he had to wait 20 weeks before submitting a second work," Mr. Frankhuizen said. In practice, most artists sold three or four works to the government per year.

The government argues that its abolition of the subsidy should not be seen as a spending cut because the funds that were once earmarked for the BKR are now used for scholarships for promising artists and for increased spending on the arts at the regional level.

"The BKR program emphasized the artist and the artist's social position," Mr. Frankhuizen said. "The new policy takes art and the quality of art as its departure point, and everything else is derived from that. . . . Artists no longer have a right to a living."

AEGON. THE STOCK TO WATCH ON LEADING EXCHANGES

AEGON is a progressive and dynamic Dutch insurance group with a growing international reputation for innovative and astute financial management. A reputation borne out by the fact that, in 1985, we were the first non-American financial institution to issue stock in the US (NASDAQ trading symbol AEGNY) for more than a decade.

Supported by strong, stable Dutch roots, we now own three major regional insurance companies in the US which are firmly in place and set for a period of dynamic growth.

Elsewhere, we're always on the lookout for fresh opportunities. We acquired Union Previsora in June this year, which together with our existing Spanish business, places AEGON among the top ten insurers in Spain.

On the six stock exchanges where we're quoted, it's hardly surprising that international investors are keeping a close watch on the AEGON symbol.

AEGON
Insurance Group

DUTCH DRIVE THRIVING ROUND THE WORLD

To: Public Relations Department, AEGON Insurance Group, PO Box 202, 2501 CE The Hague, The Netherlands

or AEGON Insurance Group, 127 John Street, New York, NY 10038

Please send me a copy of your 1986 Annual Report and the latest financial statement

(PLEASE PRINT)

Name _____

Address _____

City _____ State _____ Zip _____



The shortest link between old and new Amsterdam

New issues

Corporate finance

Investment management

Stockbroking

International custody

Trust management

Treasury

PIERSON, HELDRING & PIERSON

MERCHANT BANKERS SINCE 1875

Head Office: Herengracht 214, Amsterdam, P.O. Box 243, 1000 AE Amsterdam, Tel. 020-211188, Telex 16300, Telex 102-258164.

جامعة
جامعة

FROM AUDIO EQUIPMENT
MONDAY, NOVEMBER 2, 1987
EUROBOND
Stampede to Safe
Gratifies Some G

By CARI GEWIRZ

P ARIS — The European Monetary Institute has decided to increase its budget for the European Monetary Fund by 10 percent, to 1.5 billion francs, in order to help finance the European Monetary Fund's new lending program.

There is a lot of talk about the European Monetary Fund's new lending program, but it is not clear exactly what it will do.

Major that would more price

Arthur Frankhuizen, an official of the Ministry of Welfare, Health and Cultural Affairs who administered the BKR program until January, said the average artist in the scheme received 38,000 guilder (\$19,000) per year, which also included a stipend toward the cost of materials. In its last year, the BKR program cost the government 70 million guilder.

The subsidy system was based on an estimate of how much an artist needed to earn per week to support himself.

"Toward the end, this was fixed at just under 500 guilder for a married artist below the age of 34. So, if the city council bought a painting from him for 10,000 guilder, he had to wait 20 weeks before submitting a second work," Mr. Frankhuizen said. In practice, most artists sold three or four works to the government per year.

The government argues that its abolition of the subsidy should not be seen as a spending cut because the funds that were once earmarked for the BKR are now used for scholarships for promising artists and for increased spending on the arts at the regional level.

"The BKR program emphasized the artist and the artist's social position," Mr. Frankhuizen said. "The new policy takes art and the quality of art as its departure point, and everything else is derived from that. . . . Artists no longer have a right to a living."

AMOUNT ALL SECTORS of the European Monetary Fund, the result of massive integration, are now market by central banks and governments and to the dollar's single currency. The European Monetary Fund is a central bank that can work only in the European Monetary Fund, which is being used to increase the value of the dollar and to increase the value of the euro.

Arthur Frankhuizen, an official of the Ministry of Welfare, Health and Cultural Affairs who administered the BKR program until January, said the average artist in the scheme received 38,000 guilder (\$19,000) per year, which also included a stipend toward the cost of materials. In its last year, the BKR program cost the government 70 million guilder.

The subsidy system was based on an estimate of how much an artist needed to earn per week to support himself.

"Toward the end, this was fixed at just under 500 guilder for a married artist below the age of 34. So, if the city council bought a painting from him for 10,000 guilder, he had to wait 20 weeks before submitting a second work," Mr. Frankhuizen said. In practice, most artists sold three or four works to the government per year.

The government argues that its abolition of the subsidy should not be seen as a spending cut because the funds that were once earmarked for the BKR are now used for scholarships for promising artists and for increased spending on the arts at the regional level.

"The BKR program emphasized the artist and the artist's social position," Mr. Frankhuizen said. "The new policy takes art and the quality of art as its departure point, and everything else is derived from that. . . . Artists no longer have a right to a living."

Currency R

Currency Rates

Foreign exchange rates

Interest rates

Stock market

Commodity prices

Corporate news

Market news

Bank rates

Interest rates

Bank rates

Interest rates

Bank rates

Interest rates

Bank rates

Interest rates</

Have cker Front

tony Lewis
A financial world
incompetence in the
ment is looking for
ssing symbol. Pro-
that Washington is
seriousness of the
t. They want to see a
in aside political fan-
for common purpose
s for restored faith in
is tangible. What ac-
symbolically effective
estoration?

Volcker." That was
a letter published in
a day. The same se-
o doubt be found in
nial financial centers
made his mistakes as
the Federal Reserve
is an immense inter-
est in his nonpartisan
To bring him back
would be a potent
Mr. Volcker do? He
in as secretary of the
size House staff. Or he
l ambassador to orga-
international meeting
crisis.

would itself be an
. We have learned
eks how technological
reated a single world

1. Any shock in To-
on New York reverberates
markets at once.
the Western econo-
together — or sepa-
rankin said.

if a conference would
and that the political
e and Asia and Amer-
their countries' inter-
are ready to put aside
rest and ideology for
it could be an effective
confidence, but
it has to work.

incident that warns of
was the London
recession of 1933. It was
cooperative steps to
ld depression, but
rel torpedoes it. Ne-
ers grew worse. So
decine.

now would be worse
without undertaking
participants before it
s of commitment to
ose of restoring con-
ard to see what some
ave to be.

U.S. budget deficit is
spent. Some econo-
government spending
reases are unsafe as
possible recession.
but in this case the
overwhelming. He
ce that Mr. Reagan is
the ideological ob-
led to profligacy.

evidencing fiscal re-
the United States will
ts from its key eco-
more relaxed mon-
at in West Germany
have to take the risk
and expand their
e to be meaningful
operation.

6 symbols needed as
s by the executive
is required of Con-
no one can be in any
. It is to give to the
tectionist trade bill.
imagine a sure way to
inal ruin than find
representative Richard
bill? It would eva-
shere of the Scho-
lant interest of 1930
the collapse.

American system the
leadership has to be
e. Only a president
le in difficult times
gress, overcome diffi-
to recognize the exis-
of economic conflict
today. Mr. Reagan
to restore confidence in
ondon or Tokyo be-
in the financial world
es not understand the
a profound threat to
s his time reading
s diatribes about the
Supreme Court.
Mr. Volcker's return
ith a symbolic gesture
to pull him back to
he could act effectively
under such terms.
would have to give
copic fantasies. He
follow Mr. Volcker's
bold manner.

York Times

AGO
arters many doubts
verging on Constan-
Kurds' room about
ng whispers, as if
ng each other to act
ers are current that
others who deemed
r at Kirkuk as the
instinctive, phar-
es and farms as the
. It is floated by
who have been driv-
panic-stricken by the
Bulgarian armies.

the Fallen
ay stay and the slow
the bugle encased in
stern. (Nov. 1) an
ounds of French
French dead. In the
France and the
e in Paris and the
high government
representatives of almost
all the decades ago.

New International Bond Issues

Compiled by Laurence Desvilles

Issuer	Amount (millions)	Mot.	Coup. %	Price end week	Terms
LOATING RATE NOTES					
Guaranteed Investments	\$140	2038	3/16	100	Over Libor. Redemptions at par in 1997. Secured by portfolios of FRNs and by 30-year zero-coupon bonds of the World Bank.
National Home Loans	£100	2014	16	100	—
Third Funding					Over 3-month Libor until 1994, 1/4 over thereafter. Average life 7 years. Fees 0.60%. Additional £10 million privately placed.
Bank of New Zealand	NZ\$ 210	1990	16	100.10	Below 90-day Bank bill rate for 1st 3 months, and 1/4 over the 90-day bill rate thereafter. Redemptions at par in 1998. Fees 0.10%. Denominations NZ\$3 million.
Bank of New Zealand	NZ\$ 210	1990	1/2	100.10	Below 90-day Bank bill rate. Redemptions at par in 1998. Fees 0.10%. Denominations NZ\$3 million.
DRC Overseas Investments	NZ\$ 225	1992	1/2	100.10	Below 90-day Bank bill rate. Redemptions at par in 1998. Fees 0.10%. Denominations NZ\$30 million.
Chisso Electric Power	¥20,000	1992	16	100	—
Italy	¥150,000	1992	0.85	100.10	Over 6-month Libor. Noncallable. Fees 0.25%. Denominations 10 million yen.
FIXED-COUPON					
News Int'l	DM 100	1992	6/4	99 9/16	98.00 Noncallable. Fees 2%.
World Bank	DM 250	1993	6/4	100 1/4	— Noncallable private placement.
McDonald's	£ 50	1992	9/4	101 1/4	99.65 Noncallable. Fees 1.5%.
ENEL	ECU 200	1992	8	99	97.25 Noncallable. Fees 1.5%.
European Investment Bank	ECU 100	1997	8/4	101 1/4	99.38 Purchase fund to start in 1st year. Fees 2%.
Italy	¥150,000	1992	5/4	101 1/4	99.63 Noncallable. Fees 1.5%.

Flight to Quality Spurs Record Week

By Carl Gewirtz

International Herald Tribune

PARIS — The continuing flight to quality by investors made for a record week in the Euro-commercial paper market last week.

The volume of new paper passing through Euroclear's settlements system totaled \$3.7 billion, while trading in the secondary market amounted to \$3.4 billion, producing a weekly record of \$9.1 billion.

The new-issue volume itself was just a tad below the record \$5.8 billion recorded two weeks ago.

The rush to buy short-dated three-month paper issued by top-quality governments has also dramatically pushed down rates.

Sweden, for example, was able to market paper last week at 25 to 30 basic points below Libid. A week earlier, Sweden's paper fetched 17 basis points below Libid and a month ago the rate was around 15 basis points below the benchmark.

French state-guaranteed paper last week was quoted at 20 basis points below Libid, compared with minus 15 a month earlier, and Danish paper, also quoted at 20 points below, was at minus 10 a month earlier.

Dealers reported that demand for quasi-guaranteed paper, particularly as most ECP programs that had set a ceiling on the amount of paper to be sold were at or very near the self-imposed limits. Dealers expect these limits to be revised upward.

At the same time, they anticipate that new borrowers, who up to now have been skeptical about the viability of this fledgling sector of the Euromarket, will be establishing ECP programs.

Meanwhile, in the syndicated

loan market, borrowing charges are also continuing to drop, despite claims by many bankers that an increase is imminent.

Those who forecast higher charge base their argument on an expected increase in the volume of loans now that alternatives — issuing stock or bonds — are closed to all but the highest quality issuers.

But banks active in Asia are

starved for new business and the rare new deal emerges after intense competition by banks to win the mandate. A good example of this is South Korea, the most heavily indebted country in the region.

Figures from the Bank for International Settlements show that South Korea reduced its foreign currency debt by \$2.5 billion in the first half of this year, making a reduction of \$5.2 billion in the year to last June, thanks to its burgeoning trade surpluses.

So when Hyundai Motor came to the market to finance an investment by its subsidiary in Canada, competition was fierce and the borrowing charge continued to decline.

Six months ago, Hyundai paid 5% point over Libor to borrow from the banks. The latest \$100 million, nine-year loan, will cost 1/4 point over Libor.

Yukong Ltd., a South Korean oil company, plans to raise \$30 million through the sale of floating-rate notes. However, given current investor preferences for top quality, the notes are most likely to end up in the portfolios of banks. The eight-year notes, which borrowers can redeem after five years, will bear interest of 1/4 point over Libor.

Heavy Industries Corp. of Ma-

laysia is seeking bids to refinance \$5 billion yen of fixed-rate debt at new, lower fixed-rate costs.

Turkey, which had entered the market seeking \$85 million for three years, last week increased the size of the loan to \$100 million. Interest is set at an eye-popping 1/4 points over Libor with front-end fees ranging up to 1 percent. However, Turkey also sold lenders an option to convert the loan to Deutsche marks. The proceeds from this sale reduced the country's effective borrowing charge 10 basis points over Libor.

In the market is a five-year facility of 100 million European Currency Units for Arjomatic-Printron SA, a French producer of high-quality paper. The facility, which can be extended to seven years at the option of lenders, carries an annual fee of 6 1/4 basis points. Drawings in domestic francs will cost 15 basis points over the interbank rate, while drawings in other currencies will cost 8 basis points over Libor.

There will be utilization fees of 2 1/2 basis points if more than one-third is drawn and of 3 basis points if more than two-thirds is used.

In the sterling sector, Williams Holdings, a company whose interests include engineering, aerospace and building products, is seeking a \$100 million, multi-option facility.

This is nominally a five-year deal but in fact is an "evergreen," since lenders each year will be asked to extend the life by one year.

The annual facility fee is 6 1/4 basis points plus one basis point each year for extending the life. The cost to draw on the credit is set at 10 basis points over Libor with a utilization fee of an additional 2 1/4 basis points if more than one-quarter is used.

And interest rates, which had been rising, took a rapid drop. At the onset of a recession, rates are typically moving up steadily.

(LAT, AP, Reuters)

(Continued from first finance page) least four months for the full impact of a fall in the stock market to hit consumer spending, so it is not surprising that the preliminary readings on the consumer mood are somewhat muted.

"This translates to higher prices short term until the anticipated recession runs its course," he said. "But once the snap-back rally is over, prices are going lower."

Justin Mamis, an analyst at the investment firm of Cowen & Co., agreed with sentiment in a commentary written during the market turmoil. "Why can't we just go right back up?" he asked. "Because 'V' bottoms lead to bear market rallies, and not new bull markets."

Students of market history recall the "sucker rally" after the great crash of 1929, which subsequently gave way to a long, tortuous decline.

In the worst bear market of the 1970s they also note, stocks appeared to be staging a comeback in late 1973 before they slid to the lows of the decade in 1974.

But analysts note that Wall Street precedents are not necessarily rules that cannot be broken.

The optimistic case right now is founded on the premise that the market's spectacular drop has already set in motion forces that can avert a recession in the producing and consuming economy and ultimately restore confidence.

The Federal Reserve, which had been tightening its credit policy to try to quell inflation worries, quickly switched to a stimulative approach, pumping money into the financial system.

And interest rates, which had been rising, took a rapid drop. At the onset of a recession, rates are typically moving up steadily.

(LAT, AP, Reuters)

EUROBONDS: Is Bigger Safer?

(Continued from first finance page) clients were not pleased with the intended use of the money, reportedly to fund the bank's bond portfolio.

Merrill Lynch marketed \$140 million of FRNs in the name of Guaranteed Investments, a repackaging of six different perpetual FRNs whose redemption in 50 years is assured by a zero-coupon bond issued by the World Bank. In addition, payment of interest and principal is guaranteed by an insurance company, giving the new offering a triple-A rating.

The notes will be issued in six separate tranches, each of which will be secured by the paper of one bank and a portion of the World Bank zero. Interest will be paid at 4-point over Libor, the average of the bid-offered interbank rate, which is equal to 3 1/6 of a point over Libor.

There are two kickers to this very complex deal: Holders can request redemption at par value after 10 years or can at any time, for a 1 percent fee, exchange the new FRN for the underlying perpetual plus the World Bank zero.

The exchange feature is supposed to be the sexy part of the deal, making up for the unexciting margin over Libor.

The exchange is potentially a very valuable option since perpetuals currently are out of favor and trade at 15 percent discounts from face value.

If perpetual prices ever recovered and traded at par value, holders making the exchange could make a huge profit.

However, riding the recovery in perpetual prices is not an open option. Investors could find themselves forced to exercise the option because the new FRN can be called at a premium price of 102 anytime after the second year.

The notes, offered at par, were quoted at 99.90 at end of the week.

The market also saw several New Zealand dollar FRNs last week but these were really private placements targeted for clients in Japan.

The Euroyen paper, floating and fixed, was well received.

Bankers expect demand to pick up as the Japanese authorities are threatening to close a loophole that had enabled foreigners to buy domestic yen bonds.

What do they ask you when you want a room at the Hyatt? Is it for sleeping, or jumping?

Why haven't more brokers taken the plunge? You can't open the windows.

What is the precipitation probability? Rain, 30 percent, broken, 70%.

And how do you get a broker down from a tree? Cut the rope.

There are also old favorites making a return appearance:

What's the best way to make a million in the stock market? Start with \$2 million.

Indeed, the most recent Wall Street one-liners are really nothing new. After the crash of 1929, the jokes sounded much like today's.

"I have an uncle working on Wall Street," goes one golden oldie. "He used to have a corner on the market. Now he has a market on the corner."

The new firm would be called Shear Paine.

The layoffs at Salomon Brothers

"before proceeding with the investment process."

First National agreed in June to pay about \$206 million for a 35 percent stake in Wood Gundy. The agreement is still awaiting the approval of U.S. and Canadian regulatory agencies.

Britain announced Thursday that it would allow the £2.2 billion (\$12 billion) offer of shares in BP to proceed, despite the collapse in share prices, but said the Bank of England would buy back shares at their current trading value for the next month.

William J. McDonough, vice chairman of First Chicago Corp., the parent of First National, said that executives of his company and Wood Gundy would meet to assess the impact of the BP transaction

Kaufman Sees 'Symbolic' Need to Reduce U.S. Budget Deficit

As chief economist for Salomon Brothers Inc., the largest U.S. investment banking firm, Henry Kaufman has earned the distinction of being one of Wall Street's most influential forecasters. His views on interest rate trends in the United States routinely attract international attention. And his weekly *Comments on Credit* remains one of the most widely read pieces of research produced by Wall Street. He spoke with John Meahan, editor of the IHT's Personal Investing section, about the turmoil in the stock market and the economic implications.

As chief economist for Salomon Brothers Inc., the

NASDAQ National Market

OTC Consolidated trading for week ended Friday, October 29

Sales in 100s High Low Close Net CNY									
Sales in 100s High Low Close Net CNY									
Sales in 100s High Low Close Net CNY									
A									
ABW Bd	47	256.11	114	44	94	+14			
ABC	47	202.21	20	17	17	-17			
ACC	44	202.21	20	17	17	-17			
ACE	44	202.21	20	17	17	-17			
AEL	44	820.21	20	17	17	-17			
AIF	44	202.21	20	17	17	-17			
AMH	44	202.21	20	17	17	-17			
ALC	44	202.21	20	17	17	-17			
AMC	44	202.21	20	17	17	-17			
AMF	44	202.21	20	17	17	-17			
AMT	44	202.21	20	17	17	-17			
AMT	44	202.21	20	17	17	-17			
AWA	44	202.21	20	17	17	-17			
AWA A	44	202.21	20	17	17	-17			
AWA B	44	202.21	20	17	17	-17			
AWA C	44	202.21	20	17	17	-17			
AWA D	44	202.21	20	17	17	-17			
AWA E	44	202.21	20	17	17	-17			
AWA F	44	202.21	20	17	17	-17			
AWA G	44	202.21	20	17	17	-17			
AWA H	44	202.21	20	17	17	-17			
AWA I	44	202.21	20	17	17	-17			
AWA J	44	202.21	20	17	17	-17			
AWA K	44	202.21	20	17	17	-17			
AWA L	44	202.21	20	17	17	-17			
AWA M	44	202.21	20	17	17	-17			
AWA N	44	202.21	20	17	17	-17			
AWA O	44	202.21	20	17	17	-17			
AWA P	44	202.21	20	17	17	-17			
AWA Q	44	202.21	20	17	17	-17			
AWA R	44	202.21	20	17	17	-17			
AWA S	44	202.21	20	17	17	-17			
AWA T	44	202.21	20	17	17	-17			
AWA U	44	202.21	20	17	17	-17			
AWA V	44	202.21	20	17	17	-17			
AWA W	44	202.21	20	17	17	-17			
AWA X	44	202.21	20	17	17	-17			
AWA Y	44	202.21	20	17	17	-17			
AWA Z	44	202.21	20	17	17	-17			
AWA AA	44	202.21	20	17	17	-17			
AWA BB	44	202.21	20	17	17	-17			
AWA CC	44	202.21	20	17	17	-17			
AWA DD	44	202.21	20	17	17	-17			
AWA EE	44	202.21	20	17	17	-17			
AWA FF	44	202.21	20	17	17	-17			
AWA GG	44	202.21	20	17	17	-17			
AWA HH	44	202.21	20	17	17	-17			
AWA II	44	202.21	20	17	17	-17			
AWA JJ	44	202.21	20	17	17	-17			
AWA KK	44	202.21	20	17	17	-17			
AWA LL	44	202.21	20	17	17	-17			
AWA MM	44	202.21	20	17	17	-17			
AWA NN	44	202.21	20	17	17	-17			
AWA OO	44	202.21	20	17	17	-17			
AWA PP	44	202.21	20	17	17	-17			
AWA QQ	44	202.21	20	17	17	-17			
AWA RR	44	202.21	20	17	17	-17			
AWA SS	44	202.21	20	17	17	-17			
AWA TT	44	202.21	20	17	17	-17			
AWA UU	44	202.21	20	17	17	-17			
AWA VV	44	202.21	20	17	17	-17			
AWA WW	44	202.21	20	17	17	-17			
AWA XX	44	202.21	20	17	17	-17			
AWA YY	44	202.21	20	17	17	-17			
AWA ZZ	44	202.21	20	17	17	-17			
AWA AA	44	202.21	20	17	17	-17			
AWA BB	44	202.21	20	17	17	-17			
AWA CC	44	202.21	20	17	17	-17			
AWA DD	44	202.21	20	17	17	-17			
AWA EE	44	202.21	20	17	17	-17			
AWA FF	44	202.21	20	17	17	-17			
AWA GG	44	202.21	20	17	17	-17			
AWA HH	44	202.21	20	17	17	-17			
AWA II	44	202.21	20	17	17	-17			
AWA JJ	44	202.21	20	17	17	-17			
AWA KK	44	202.21	20	17	17	-17			
AWA LL	44	202.21	20	17	17	-17			
AWA MM	44	202.21	20	17	17	-17			
AWA NN	44	202.21	20	17	17	-17			
AWA OO	44	202.21	20	17	17	-17			
AWA PP	44	202.21	20	17	17	-17			
AWA QQ	44	202.21	20	17	17	-17			
AWA RR	44	202.21	20	17	17	-17			
AWA SS	44	202.21	20	17	17	-17			
AWA TT	44	202.21	20	17	17	-17			
AWA UU	44	202.21	20	17	17	-17			
AWA VV	44	202.21	20	17	17	-17			
AWA WW	44	202.21	20	17	17	-17			
AWA XX	44	202.21	20	17	17	-17			
AWA YY	44	202.21	20	17	17	-17			
AWA ZZ	44	202.21	20	17	17	-17			
AWA AA	44	202.21	20	17	17	-17			
AWA BB	44	202.21	20	17	17	-17			
AWA CC	44	202.21	20	17	17	-17			
AWA DD	44	202.21	20	17	17	-17			
AWA EE	44	202.21	20	17	17	-17			
AWA FF	44	202.21	20	17	17	-17			
AWA GG	44	202.21	20	17	17	-17			
AWA HH	44	202.21	20	17</					

SPORTS

SPORTS BRIEFS

Berger Easy Winner of Japanese Grand Prix

TOKYO (UPI) — Austrian Gerhard Berger, starting from pole position, led virtually from start to finish to win Sunday's Japan Grand Prix, bringing the Ferrari team its first victory in two and a half years.

During tire changes the lead briefly went to other drivers, but Berger dominated en route to Ferrari's first victory since the 1985 West German Grand Prix.

Berger completed the 51 laps of the 3.64-mile (5.86-kilometer) Suzuka course in western Japan in 1 hour, 32 minutes and 58.07 seconds, averaging 120.53 mph.

Ayrton Senna of Brazil drove his Lotus to second place, more than 16 seconds behind Berger, after oureahuling Sweden's Stefan Johansson, who had to settle for third place in his McLaren only three-tenths of a second in arrears.

Brazilian Nelson Piquet, already assured of the 1987 Formula One drivers' championship, dropped out with five laps remaining when his Williams developed engine trouble. Piquet clinched his third world title when teammate Nigel Mansell of Britain, the only man who could have caught him, dropped out of the event after he was injured in an accident during Friday's qualifying.

Watson Extends Lead in Rich Golf Tourney

SAN ANTONIO, Texas (AP) — Tom Watson shot a 1-under-par 69 to maintain a four-stroke lead after Saturday's third round of the \$3 million Championships of Golf, the richest tournament in the sport's history.

Watson has led the event from the first day; on Friday, a 66 stretched his margin to four strokes. Trying to end a nonwinning streak of more than three years, Watson had a 54-hole total of 200.

Mark O'Meara (a 66) and Mark Calcavecchia (69) were tied for second at 204. With a 68 that included a double bogey, Greg Norman was alone at 205, a stroke ahead of Larry Mize, Paul Azinger, Chip Beck, Corey Pavin and Bernhard Langer.

Solution to Friday's Puzzle

DISH	ALE	ATION
DISPENSES	CREST	RAVES
INTERESTS	NOTE	HORSE
DUKE	SERENE	SCAR
ESSAY	TREND	AGE
METHOD	CORALS	SPIES
RATION	SALON	RUBLES
AN	NIVEN	CESAR
IDIOL	CARIBS	NRRA
SALES	MISE	SEEN
ERATO	PATENT	LOG
DITTO	ETERNALLY	WEST
NEST	DER	ERASE

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

DOWN
1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunneled state
10 Aleutian island
11 Hold in
12 Mil. decoration
13 Less pernicious
14 Turkish coin
15 Bed part
16 Mushroom
17 Actress
18 Verdugo
19 "Kiss Me,"
20 Dead duck
21 Cuban dance
22 Vestment for
23 Paul II
24 Vestment for
25 Vestment for
26 Vestment for
27 Vestment for
28 Vestment for
29 Vestment for
30 Vestment for
31 Vestment for
32 Vestment for
33 Vestment for
34 Vestment for
35 Vestment for
36 Vestment for
37 Vestment for
38 Vestment for
39 Vestment for
40 Vestment for
41 Vestment for
42 Vestment for
43 Vestment for
44 Vestment for
45 Vestment for
46 Vestment for
47 Vestment for
48 Vestment for
49 Vestment for
50 Vestment for

1 Tent item
2 Elide
3 English spa
4 Pipe type
5 Kind of split
6 Fine studded
7 Fine studded
8 Actress Gibbs
9 Tunne

Pontus Hulten Returns to Beaubourg Museum

International Herald Tribune
PARIS — Something has gone wrong at the Pompidou center, as many visitors have observed and as Pontus Hulten, the first director of the center's museum, is among the first to admit. The crowds are still huge, the hustlers and jugglers in front of the entrance are as intrusive as ever, the schedule of coming events as

MARY BLUME

crammed. But after a brilliant and tumultuous start 10 years ago, the center has settled into uneasy middle age compounded by staff resignations and sinking morale. Hulten says it's hard to know exactly what has gone wrong or what should be done. "Frankly I cannot answer because I've been so depressed by the place that I haven't gone," he says. Hulten directed the museum from its inception until 1981 when he left to head the Los Angeles Museum of Contemporary Art. He has had two successors, both of whom have resigned. "It is as if the place had stopped," Hulten says.

Now there is every reason to hope that it will start up again. This Monday Hulten returns to the Pompidou center, appointed by the Ministry of Culture to a two-year tour as consultant not only on the museum but on all the center's activities. His small office is over a butcher shop in a building next to the center, a choice that is in many ways symbolic.

The office overlooks the Stravinsky fountain made by Jean Tinguely, Hulten's friend since they both came to Paris in the 1950s, and Niki de Saint Phalle. The butcher shop is there because from the start Hulten fought to have the center impinge as little as possible on neighborhood life. His office is not in the main building because he has long campaigned to have all offices moved out in order to provide more exhibition space.

"I don't think the staff need seven-meter-high ceilings," he says.

Beaubourg, as the center is popularly known, was the last example of the 1960s idea of the museum as a cultural center. The recent decade has seen the museum as an object of display, civic, corporate and, above all, architectural (few



"I've been so depressed by the place that I haven't gone," says Pontus Hulten as he returns to the Pompidou center.

people talk about the *inside* of James Stirling's Stuttgart museum. What the coming decade will bring, Hulten says, depends on which city one is talking about.

"There is no answer to the question of an ideal museum. Each city's needs are different and also it depends on the existing institutions — you have to fit into what the city needs and wants and already has."

Understandably reticent about specifics so early in the job Hulten has a general view of Beaubourg's function at the present time. "I would like for museums to be more like reference places where you can check on what's happened and what's going on. Exhibitions should concentrate more on the contemporary at Beaubourg, rather than continue with the historical shows. A symbol of that would be that living artists would show on the fifth floor,

which is now reserved for historical shows."

One of the best known figures on the international art scene ("He has an appallingly shiny reputation," says a member of Britain's backbiting art establishment) Hulten, 63, is a Swede who was the first director of Stockholm's Moderna Museet and who has mounted shows at the Stedelijk in Amsterdam and New York's Museum of Modern Art before being named director of the rebuilt Pompidou museum in 1973. He is at present head of the FIAT-backed Palazzo Grassi in Venice, a position he will retain since it involves organizing only one exhibition a year.

A genial man and an enthusiastic sailor (he took his sailboat to Los Angeles and to Venice), Hulten is an astute politician in the widest meaning of the word. A symbol of that would be that living artists

criticized for not being French when he was appointed to Beaubourg. Hulten says with a smile that this turned out to be a great advantage.

"It certainly helped me in France to be a foreigner. There are lots of things that you don't have to know about. Also, you are not so speak in one clan or smother."

At the beginning he had to fight criticism of the building's tinker toy architecture and the fact that the museum's collection was sparse indeed. During his tenure the collection expanded splendidly but getting the French to accept contemporary art was more difficult. In the six years that he has been away, he thinks the situation has greatly changed.

"The Beaubourg effect has been

in operation in the sense that politicians have understood on a very broad level that you don't lose votes if you support contemporary art. So what's happening in France in general is that museums and exhibition spaces around the country have changed their programs radically. Paris has become a most active and adventurous place of the Pompidou center.

The institute, which will be located in a fine late-Gothic building on the Left Bank that served lately as a fire station, will enable a small multinational group of young artists to live and work with visiting professors.

"I think we should do a very

good visiting professors because the chance to work with brilliant young people for two months is great even if it is also very tiresome to find time for it.

some, which it may be," Hulten says.

Such institutions as Black Mountain College and Princeton's Institute of Advanced Study have provided inspiration, as has, inevitably, the Bauhaus.

"The Bauhaus is different, though, because it was in a small city. Both Weimar and Dessau were rather tiny — it was similar to a region in a small city where the professors were the officers and the students the enlisted men.

"I think today it would be totally out of the question to try something like the Bauhaus. In Paris the great personalities will be there for a short time and you have to get the maximum out of that time. Buckminster Fuller always started his lectures by saying, 'We will be together two or three hours, this is the unique chance that we have.' For me the concentration is important — if you have somebody who is an authority and you want to talk to him about what he knows best, why shouldn't it work?"

Hulten's first shows after Beaubourg's opening were what he lightly referred to as Ping-Pong blockbuster exhibitions such as Paris-New York and Paris-Berlin and Paris-Moscow that flattered France's image of itself as the birthplace of modern art and by emphasizing the past glossed over the barren contemporary French art scene.

The beginning of the century had not been dealt with in a coherent way, and as much of what happened happened in Paris was logical to bring these facts together and show how the beginning of the century was formed in a dialogue between Paris and other parts of the world," Hulten says.

He thinks that today the time for huge pedagogical shows is past although he is in favor of smaller ones. One of the first challenges that is causing headaches right now is institutions throughout France: how to celebrate the bicentennial of the French Revolution in 1989.

"I think we should do a very beautiful exhibition on a very international subject and not try to make a commemoration," Hulten says. "It should be more like a gift than anything else."

By William Safire

WASHINGTON — "Scab Ball" was the label pinned on the professional football played by *replacements* or *substitutes* by such sportswriters as Tony Kornheiser of The Washington Post. The owners' use of *scab labor* — usually a union member's derogation of an employee who works during a strike — prevailed, and the players' strike was broken.

The use of the word is intended to impinge disgust. From the Old Norse, *scab* means "crust" that forms over a wound or sore, and is akin to the Latin *scabere*, "to scratch." Although most lexicographers had long thought that the slang term was an Americanism, the Oxford English Dictionary's Supplement tracks the strike-related meaning to a British publication, Boucher & Middleton's *Bristol Journal* in 1777, writing about a strike in a cordovan shoe factory:

"Matters are amicably settled. ... The Conflict would not have been [sic] so sharp had not there been so many dirty Scabs."

In 1792, a writer in "Early English Trade Unions" defined the term somewhat heatedly: "What is a scab? He is to his trade what a traitor is to his country ... He first sells the journeymen, and himself afterwards sold in his turn by the masters, till at last he is despised by both and deserted by all."

Substitute players for journeymen and owners for masters, and you have a fairly current description of the fit some of the replacement players now find themselves in.

Other synonyms for *strikebreakers* include *blackleg*, *jackleg*, *red apes*, *scissorball*, *rat* and the ever-popular *pink*.

"Pink" came into the language in 1902, says the lexicographer Bert Flexner, "probably as a clipping of *Pinkerton*, with the 2 changing to *f* in pronunciation. George B. McClellan's General George B. McClellan's Civil War service chief) founded a detective agency that later gained ill fame as an organization of strikebreakers hired in 1892 to fight the workers in the Homestead strike against Carnegie Steel. As the language scholar H.L. Mencken's American Mercury was the first to point out, in 1926, the Pinkerton agents were then reviled by unionists as *pink*.

which may have changed in a decade to *finks*.

Or maybe not. Flexner's new Random House unabridged dictionary speculates that, in German, *Fink* is the name of the bird we call the finch, and also refers colloquially to an undesirable person. In German compounds, the syllable is used to impinge untrustworthiness: a *Duckfinck* is a scoundrel and a *Schnierfink* means a "sloppy writer." That's less likely etymon than the mispronounced Pinkerton (whose symbol, an open eye with the slogan "We never sleep" under it, gave us the expression *private eye*).

My colleague in column, Russ Baker, nobody's *Schnierfink*, was moved before Labor Day to evoke a song best known to labor states: "Let us disturb the bottom-line dispassion of this once-famous weekend to sing an old union song crying defiance of goons and ginks and company flunks and deputy sheriffs that made the raids." That tune is "Redwing," "Ready?"

I am unready to be sidetracked by *fmk*, (Goon is a hired dog, perhaps derived from the 1580s English dialect word *gony*, "simpleton" and popularized by the hairy creature Alice the Goon in the cartoon "Popeye." *Gink*, a 1910 synonym for *jerk*, may come from carnal usage.)

ALTHOUGH *scab*'s slang meaning is limited to labor lingo, *fink* has broadened to include any dirty, low-down, miserable object of scorn. As early as 1903, the humorist George Ade was writing that "Any one who goes against the Faculty single-handed is a *FinkBusiness Month*, Thomas J. Murray wrote: "It is no secret, for example, that most senior executives are contemptuous of whistle-blowers, labeling them 'sleuths' and 'finks' and often demoting or firing them."

Fink is also a verb — "to inform on," or otherwise to play the contemptible *fmk* — although the current use of *out* as a verifying phrase-maker has led to the expression *to fink out*. I would resist this latest nonce use, as it detracts from the power of the single-syllable derogation.

New York Times Service



Keynes

LANGUAGE

Scabs, Ginks and Finks

International Herald Tribune

PARIS — "Something has gone wrong at the Pompidou center, as many visitors have observed and as Pontus Hulten, the first director of the center's museum, is among the first to admit. The crowds are still huge, the hustlers and jugglers in front of the entrance are as intrusive as ever, the schedule of coming events as

some, which it may be," Hulten says.

Such institutions as Black Mountain College and Princeton's Institute of Advanced Study have provided inspiration, as has, inevitably, the Bauhaus.

"The Bauhaus is different, though, because it was in a small city. Both Weimar and Dessau were rather tiny — it was similar to a region in a small city where the professors were the officers and the students the enlisted men.

"I think today it would be totally out of the question to try something like the Bauhaus. In Paris the great personalities will be there for a short time and you have to get the maximum out of that time. Buckminster Fuller always started his lectures by saying, 'We will be together two or three hours, this is the unique chance that we have.'

For me the concentration is important — if you have somebody who is an authority and you want to talk to him about what he knows best, why shouldn't it work?"

Hulten's first shows after Beaubourg's opening were what he lightly referred to as Ping-Pong blockbuster exhibitions such as Paris-New York and Paris-Berlin and Paris-Moscow that flattered France's image of itself as the birthplace of modern art and by emphasizing the past glossed over the barren contemporary French art scene.

The beginning of the century had not been dealt with in a coherent way, and as much of what happened happened in Paris was logical to bring these facts together and show how the beginning of the century was formed in a dialogue between Paris and other parts of the world," Hulten says.

While in Paris Hulten will oversee the final planning and operating in the fall of 1988, of the Institut des Hautes Etudes d'Art Plastiques, the long-delayed multi-discipline arts study section of the Pompidou center.

The institute, which will be located in a fine late-Gothic building on the Left Bank that served lately as a fire station, will enable a small multinational group of young artists to live and work with visiting professors.

"I think we should do a very

beautiful exhibition on a very international subject and not try to make a commemoration," Hulten says. "It should be more like a gift than anything else."

By William Safire

WASHINGTON — "Scab Ball" was the label pinned on the professional football played by *replacements* or *substitutes* by such sportswriters as Tony Kornheiser of The Washington Post. The owners' use of *scab labor* — usually a union member's derogation of an employee who works during a strike — prevailed, and the players' strike was broken.

The use of the word is intended to impinge disgust. From the Old Norse, *scab* means "crust" that forms over a wound or sore, and is akin to the Latin *scabere*, "to scratch."

Although *scab*'s slang meaning is limited to labor lingo, *fin* has broadened to include any dirty, low-down, miserable object of scorn. As early as 1903, the humorist George Ade was writing that "Any one who goes against the Faculty single-handed is a *Fink*."

In a piece on corporate ethics in last month's *Business Month*, Thomas J. Murray wrote: "It is no secret, for example, that most senior executives are contemptuous of whistle-blowers, labeling them 'sleuths' and 'finks' and often demoting or firing them."

Fink is also a verb — "to inform on," or otherwise to play the contemptible *fmk* — although the current use of *out* as a verifying phrase-maker has led to the expression *to fink out*. I would resist this latest nonce use, as it detracts from the power of the single-syllable derogation.

New York Times Service

PARIS — "Something has gone wrong at the Pompidou center, as many visitors have observed and as Pontus Hulten, the first director of the center's museum, is among the first to admit. The crowds are still huge, the hustlers and jugglers in front of the entrance are as intrusive as ever, the schedule of coming events as

some, which it may be," Hulten says.

Such institutions as Black Mountain College and Princeton's Institute of Advanced Study have provided inspiration, as has, inevitably, the Bauhaus.

"The Bauhaus is different, though, because it was in a small city. Both Weimar and Dessau were rather tiny — it was similar to a region in a small city where the professors were the officers and the students the enlisted men.

"I think today it would be totally out of the question to try something like the Bauhaus. In Paris the great personalities will be there for a short time and you have to get the maximum out of that time. Buckminster Fuller always started his lectures by saying, 'We will be together two or three hours, this is the unique chance that we have.'

For me the concentration is important — if you have somebody who is an authority and you want to talk to him about what he knows best, why shouldn't it work?"

Hulten's first shows after Beaubourg's opening were what he lightly referred to as Ping-Pong blockbuster exhibitions such as Paris-New York and Paris-Berlin and Paris-Moscow that flattered France's image of itself as the birthplace of modern art and by emphasizing the past glossed over the barren contemporary French art scene.

The beginning of the century had not been dealt with in a coherent way, and as much of what happened happened in Paris was logical to bring these facts together and show how the beginning of the century was formed in a dialogue between Paris and other parts of the world," Hulten says.

While in Paris Hulten will oversee the final planning and operating in the fall of 1988, of the Institut des Hautes Etudes d'Art Plastiques, the long-delayed multi-discipline arts study section of the Pompidou center.

The institute, which will be located in a fine late-Gothic building on the Left Bank that served lately as a fire station, will enable a small multinational group of young artists to live and work with visiting professors.

"I think we should do a very

beautiful exhibition on a very international subject and not try to make a commemoration," Hulten says. "It should be more like a gift than anything else."

By William Safire

WASHINGTON — "Scab Ball" was the label pinned on the professional football played by *replacements* or *substitutes* by such sportswriters as Tony Kornheiser of The Washington Post. The owners' use of *scab labor* — usually a union member's derogation of an employee who works during a strike — prevailed, and the players' strike was broken.

The use of the word is intended to impinge disgust. From the Old Norse, *scab* means "crust" that forms over a wound or sore, and is akin to the Latin *scabere*, "to scratch."

Although *scab*'s slang meaning is limited to labor lingo, *fin* has broadened to include any dirty, low-down, miserable object of scorn. As early as 1903, the humorist George Ade was writing that "Any one who goes against the Faculty single-handed is a *Fink*."

In a piece on corporate ethics in last month's *Business Month*, Thomas J. Murray wrote: "It is no secret, for example, that most senior executives are contemptuous of whistle-blowers, labeling them 'sleuths' and 'finks' and often demoting or firing them."

Fink is also a verb — "to inform on," or otherwise to play the contemptible *fmk* — although the current use of *out* as a verifying phrase-maker has led to the expression *to fink out*. I would resist this latest nonce use, as it detracts from the power of the single-syllable derogation.

New York Times Service

PARIS — "Something has gone wrong at the Pompidou center, as many visitors have observed and as Pontus Hulten, the first director of the center's museum, is among the first to admit. The crowds are still huge, the hustlers and jugglers in front of the entrance are as intrusive as ever, the schedule